The following library vendor discounts are available exclusively to Colorado libraries. Categories of discounts include Binding, Books and A/V Material, Equipment and Supplies, and Subscriptions. Instructions for obtaining these discounts are included with each vendor’s listing below. We cannot address everything in these pages, so please contact the vendor directly with your questions and concerns.

All prices are good through December 31, 2020.

Libraries with high-volume orders should contact vendors to see if additional discounts are available.

The following table summarizes each discount. Please check the appropriate detail page for complete discount and instructions.

Information about the bid process: Requests for proposals (RFPs) were sent out to vendors. Vendors selected offered the best discounts above their normal discounted prices.
<table>
<thead>
<tr>
<th>Company</th>
<th>Products</th>
<th>Discount</th>
<th>Discount Code</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Binding</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Houchen Bindery Ltd.</td>
<td>Binds books, paperback, music scores, audio, offers pre-bound books, magazines, &amp; more</td>
<td>Varies Based on Service</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 3-4</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Books and Audio-Visual</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Baker &amp; Taylor</td>
<td>Books, AV, and music</td>
<td>Up to 45.2%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 5-8</td>
</tr>
<tr>
<td>Brodart Books &amp; Automation</td>
<td>Adult and children's books, research and technical materials, and small press titles</td>
<td>Up to 45.3%</td>
<td>Colorado Cooperative Purchasing Project</td>
<td>Page 9-10</td>
</tr>
<tr>
<td>Ingram Library Services</td>
<td>Books, spoken word audiocassette and CDs, as well as DVD &amp; VHS recordings</td>
<td>Up to 45%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 11</td>
</tr>
<tr>
<td>Mackin Educational Resources</td>
<td>Books and materials for schools</td>
<td>3-6%</td>
<td>CLICCO</td>
<td>Page 12</td>
</tr>
<tr>
<td>Midwest Tape</td>
<td>Audiovisual materials</td>
<td>15% - 25%</td>
<td>CLiC</td>
<td>Page 13</td>
</tr>
<tr>
<td><strong>Equipment and Supplies</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DEMCO</td>
<td>Library, office &amp; computer supplies, promotional educational material &amp; furniture</td>
<td>5%-16%</td>
<td>C3MP30</td>
<td>Page 14</td>
</tr>
<tr>
<td>K-Log</td>
<td>School and office furniture</td>
<td>5%</td>
<td>CONTRACT-0311</td>
<td>Page 15</td>
</tr>
<tr>
<td>The Library Store</td>
<td>Supplies, furniture, and equipment</td>
<td>Up to 30%</td>
<td>CLiC</td>
<td>Page 16</td>
</tr>
<tr>
<td><strong>Subscriptions</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prenax</td>
<td>Periodicals, journals, newspapers, and continuations</td>
<td>-15% to 3% service fee</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 17</td>
</tr>
<tr>
<td>WT Cox Information Services</td>
<td>Periodicals, journals, and newspapers</td>
<td>Up to 15%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 18</td>
</tr>
</tbody>
</table>
HF Group (Formerly Houchen Bindery)

Serving all of Colorado with textbook, library, periodical, and newspaper binding and rebinding HF Group – Nebraska continues to be an industry leader in standard textbook rebinding as well as transforming new soft-covers into hard covers to stretch your school’s budget and drastically extend the life of your books. HF Group – Nebraska provides monthly pick-up and delivery service to the entire front range, so contact them for a schedule to help with any of your mid-year rebinding needs.

- Mention the Colorado Library Consortium Agreement for discount
- Please check the website for various binding information at www.houchenbindery.com.
- With order, send any special instructions in writing.
- Freight— HF Group - Nebraska will pick up and deliver back in most cases. Please contact HF Group for quantities totals that are needed for pickup/delivery.

To Order:

HF Group - Nebraska    Phone: 1-800-869-0420
Attn: Damon Osborne or Crystal Lankford    Email: dosborne@houchenbindery.com
340 First Street    Or: sales@houchenbindery.com
Utica, NE 68456    Or: clankford@houchenbindery.com
Fax: 1-402-534-2761

Discount:

Textbooks (4-color)    $10.50 per textbook
$11.55 per textbook if cloth cover is preferred.
*Please note that HF Group – Nebraska’s policy is to use front covers and spines (T4C) with a plain back cover with ISBN barcode on all textbooks unless otherwise requested.
**Titles under a quantity of 10 books will have a $0.65 upcharge. This upcharge is due to more labor needed to set up machines for these smaller titles.

Textbook Plus    $13.25 per book for T4C
$14.30 per book for cloth cover
Books that have a tight inner margin, can have binding done by hand to save maximum amount of inner margin. Used only when necessary.

Class Novels    $10.35 per book
These would be identical paperback books in quantities of 10+ converted to hard covers. Quantities of 50+ of the same title may be eligible for additional discounts. Please call for more information.
Library Books
- $10.55 per book up to 12”
- $14.75 per book over 12”

Digi-Cover: covers are scanned as they arrive, no editing. If there is no spine, a spine is automatically made. The upcharge to make a spine is $1.75.

Library price includes cloth covers & digi cover (formerly realwraps, lami jacs, and 4 Color copy).

<table>
<thead>
<tr>
<th>Magazine / Music Scores</th>
<th>up to 12”</th>
<th>$10.95</th>
</tr>
</thead>
<tbody>
<tr>
<td>Over 12”</td>
<td></td>
<td>$15.25</td>
</tr>
</tbody>
</table>

Newspapers—tabloid $40.00 (up to 17”)
Newspapers—full size $75.00 (up to 23”)

Additional Services

<table>
<thead>
<tr>
<th>Service</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Picture Perfect</td>
<td>(The graphic department can create a cover for a book that did not one.) Call Damon or Crystal for a quote.</td>
</tr>
<tr>
<td>Call numbers/line</td>
<td>add $1.10</td>
</tr>
<tr>
<td>Insert Tattletape</td>
<td>add $0.65</td>
</tr>
<tr>
<td>Extra Thickness over 2 ½”</td>
<td>add $1.75 per inch</td>
</tr>
<tr>
<td>Make a spine</td>
<td>add $1.75</td>
</tr>
<tr>
<td>Recase</td>
<td>add $7.00</td>
</tr>
<tr>
<td>Paper pocket</td>
<td>add $5.25</td>
</tr>
<tr>
<td>Cloth pocket</td>
<td>add $5.75</td>
</tr>
<tr>
<td>Hourly labor</td>
<td>add $15.00 per 15-minutes</td>
</tr>
<tr>
<td>Transportation/Handling</td>
<td>$30.00 per invoice</td>
</tr>
</tbody>
</table>

Individual or staff personal books can be bound using basic standard method at $30 each. These will be checked, in, handled, and billed separately from your facility’s order (please send these boxed separately with complete information and contact information to Damon Osborne’s attention).

Please visit [www.houchenbindery.com](http://www.houchenbindery.com) to view all methods of binding or call them with any questions.
Baker and Taylor (B&T)

B&T provides books, AV, music, and related cataloging and processing services.
- Include “Colorado Cooperative Purchasing Agreement” on your orders
- Discounts are for Public Libraries and State Agencies
- Provide all products with Free Shipping, FOB Destination from a primary service center;
- Personal staff orders will be charged shipping
- No minimum order
- Payment terms are net 30 days from date of invoice
- Special service discounts are available for cataloging, processing, and customized technical services – contact vendor for information

To Order:

Books & Spoken Word
Baker & Taylor
Attn: Ordering Dept
3584 Old Maysville Road
Commerce, GA 30529
orders@baker-taylor.com
Phone: 800-775-1100
Fax: 800-775-7480
www.baker-taylor.com

DVD and Music CDs
Baker & Taylor
875 Greentree Road, Building 7
Suite 678
Pittsburgh, PA 15220
dan.metro@baker-taylor.com
Phone: 800-775-2600
Fax: 888-285-8922
www.baker-taylor.com

Contact:

Customer Service — Book/Spoken Word Audio
Anita Glover
800-775-1200  x2767
Anita.glover@baker-taylor.com

Customer Service
DVD/Blu-Ray/View/Music CD
Dan Metro
800-775-3300  x2097
Dan.metro@baker-taylor.com

Sales Representative
All Products
Jean Johnson
720-990-9498
Jean.Johnson@baker-taylor.com
Discount: Materials

<table>
<thead>
<tr>
<th>Material</th>
<th>Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adult &amp; Juvenile Hardcover Trade Editions:</td>
<td></td>
</tr>
<tr>
<td>1-4 copies/titles</td>
<td>45.0%</td>
</tr>
<tr>
<td>5+ copies/titles</td>
<td>45.5%</td>
</tr>
<tr>
<td>Adult &amp; Juvenile Quality and Mass Market Paperbacks</td>
<td>40%</td>
</tr>
<tr>
<td>Single Edition Reinforced (Juvenile)</td>
<td>21%</td>
</tr>
<tr>
<td>Publisher’s Library Edition (Juvenile)</td>
<td>21%</td>
</tr>
<tr>
<td>University Press Trade Ed.</td>
<td>10%</td>
</tr>
<tr>
<td>Text, Technical, Reference, Small Press, and/or Titles of Limited Demand</td>
<td>0-5%</td>
</tr>
<tr>
<td>Imported English &amp; Non-English Language Editions</td>
<td>0%</td>
</tr>
<tr>
<td>Enhanced Service Program</td>
<td>0% plus $4.95/unit</td>
</tr>
<tr>
<td>Spoken-Word Audio</td>
<td>45%</td>
</tr>
<tr>
<td>Board Books</td>
<td>21%</td>
</tr>
<tr>
<td>Novelty Items/Activity Books</td>
<td>21%</td>
</tr>
<tr>
<td>Special Programs such as PawPrints, and Turtleback editions</td>
<td>0-21%</td>
</tr>
<tr>
<td>Playaways</td>
<td>24%</td>
</tr>
</tbody>
</table>

*Titles which receive minimal publisher discount will be invoiced at publisher’s list price

**Enhanced Service Program: titles where B&T receives no discount from the publisher, or where prepayment is required by the publisher, or books of small, limited in-demand and/or non-commercial publishers will be invoiced at list price plus $4.95 per unit surcharge
Discount: Cataloging and Processing-Book Materials

<table>
<thead>
<tr>
<th>Item</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barcodes</td>
<td>$0.19/label</td>
</tr>
<tr>
<td>Spine Label</td>
<td>$0.19/label</td>
</tr>
<tr>
<td>MARC Records (download from Internet)</td>
<td>$0.30/rec.</td>
</tr>
<tr>
<td>Mylar Jacket (loose)</td>
<td>$0.60/unit</td>
</tr>
<tr>
<td>Mylar Jacket (glued)</td>
<td>$0.69/unit</td>
</tr>
<tr>
<td>Mylar Jacket (taped)</td>
<td>$0.70/unit</td>
</tr>
<tr>
<td>3M Theft Protection</td>
<td>$0.55/unit</td>
</tr>
<tr>
<td>Checkpoint Theft</td>
<td>$0.55/unit</td>
</tr>
<tr>
<td>Plastic Lamination of Paperback Covers</td>
<td></td>
</tr>
<tr>
<td>Standard (10 mil)</td>
<td>$2.00/unit</td>
</tr>
<tr>
<td>Poly (8mil)</td>
<td>$1.25/unit</td>
</tr>
<tr>
<td>Spoken Word Audio (Digital Media Processing, repackaging into upgraded case)</td>
<td>$5.49/unit</td>
</tr>
<tr>
<td>RFID application</td>
<td>$0.25/unit</td>
</tr>
<tr>
<td>RFID linking</td>
<td>$0.35/unit</td>
</tr>
<tr>
<td>RFID tag</td>
<td>$0.25/unit</td>
</tr>
<tr>
<td>RFID Bundle (includes tag, application, &amp; linking)</td>
<td>$0.75/unit</td>
</tr>
<tr>
<td>Product/Service</td>
<td>Discount/Price</td>
</tr>
<tr>
<td>-----------------------------------------------------</td>
<td>----------------</td>
</tr>
<tr>
<td>Music-compact discs</td>
<td>27%</td>
</tr>
<tr>
<td>DVD/Blu-ray</td>
<td>29.5%</td>
</tr>
<tr>
<td>Playaway View</td>
<td>0.0 %</td>
</tr>
<tr>
<td>Cataloging</td>
<td></td>
</tr>
<tr>
<td>Standard record</td>
<td>$0.75/record</td>
</tr>
<tr>
<td>Processing</td>
<td></td>
</tr>
<tr>
<td>Remove shrink-wrap and security seals</td>
<td>$0.55/unit</td>
</tr>
<tr>
<td>Remove shrink-wrap &amp; repackage in plastic case</td>
<td>$1.00/unit</td>
</tr>
<tr>
<td>Digital Media Processing</td>
<td>$1.79/unit</td>
</tr>
<tr>
<td>Additional Embedded Labels</td>
<td>$0.15/label</td>
</tr>
<tr>
<td>Hand Applied Labels</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>DVD/Blu-ray Bundle Processing</td>
<td>$3.55/bundle</td>
</tr>
<tr>
<td>(Includes removal of shrink wrap and security devices, re-package in upgraded DVD/Blu-ray cases as appropriate, insertion of scanned manufacturer cover artwork, two embedded labels per cover)</td>
<td></td>
</tr>
<tr>
<td>Component Options</td>
<td></td>
</tr>
<tr>
<td>Disc Hub Label (Scannable or Eye-Readable)</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Barcode Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Custom Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Date Due Slip</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Label Protectors</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Ownership Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Pocket</td>
<td>$0.35/label</td>
</tr>
<tr>
<td>Genre Label</td>
<td>$0.15/label</td>
</tr>
<tr>
<td>Spine Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Library supplied stamp or label</td>
<td>$0.15/location</td>
</tr>
<tr>
<td>Theft Detection Devices</td>
<td>$0.59-$1.50/unit</td>
</tr>
</tbody>
</table>
Brodart Co. (Books, AV, and Automation)

Brodart provides adult and children's books, research and technical materials, and small press titles. They also offer Spanish titles.

- Include “Colorado Cooperative Purchasing Project” on your order
- Orders may be submitted by mail, fax, phone, or electronically through Bibz.com or BibzII.com.
- Orders can be made with any combination of title, author, publisher or ISBN - no special order form is needed.
- Special services discounts include cataloging, processing, paperback bindery, barcodes, and machine-readable cataloging - contact vendor for information
- No minimum order requirement
- Shipping and Delivery is no charge
- Terms of payment: net 30 days from date of invoice
- Customer Care Staff: Phone: 800-474-9802

To Order: Brodart Co. Books & Library Services
Order Department
500 Arch St.
Williamsport, PA 17701
Phone: 1-800-474-9802
Fax: 1-800-999-6799
Email: bookscs@brodart.com

Discount:

**English Language Material**

- Trade hardcover editions 45.5%**
- Non-trade hardcover & paperbacks 11%**
- Publishers library editions 22%
- Brodart Bound 22%
- Single reinforced editions 33%
- Trade & Mass Market Paperbacks 40%**
- Spoken word audio CDs 45%**
- Playaways (not available to schools) 20%

**Spanish Language Material**

- Trade hardcover editions 40%**
- Non-trade hardcover & paperbacks 20%**
- Publishers library editions 20%
- Brodart Bound 20%
- Single reinforced editions 20%
- Trade Paperback 40%**
- Mass Market Paperback 31.5%**

**Continuations**

- Trade Hardcover & Paperback Editions 42%**
- Non-Trade hardcover & Paperback Editions 11%**
- Trade & Mass Market Paperback Editions 39.0%**

**Hardcover, paperback and audio titles on which Brodart receives minimal or no discount and/or the publisher requires pre-payment may be discounted at the non-trade discount (11%) or invoiced at publisher's list price, plus a service charge of $2.95.
Processing Options 1**:  
<table>
<thead>
<tr>
<th>Service</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Automated Cataloging &amp; Processing</td>
<td>$1.08/book</td>
</tr>
<tr>
<td>Jacket</td>
<td>$0.65/book</td>
</tr>
<tr>
<td>Spine Label</td>
<td>$0.20/label</td>
</tr>
<tr>
<td>Barcode Label</td>
<td>$0.20/label</td>
</tr>
<tr>
<td>Theft Detection</td>
<td>$0.55/item</td>
</tr>
</tbody>
</table>

***Pricing for Option 2 (Flex) and Option 3 (Compleat) cataloging and processing services is available upon request and receipt of your library's specifications.

Brodart's Reinforcement Services  
- BrodartConvert (Paperback conversion to hardcover) $4.50/book  
- BrodartGuard (paperback reinforcement with laminate) $2.20/book

Collection Development Services  
- Collection Builder (Customized Selection Lists) No Charge  
- Collection Builder Custom Selection Lists No Charge  
- FASTips (Standing Orders) No Charge  
- FASTips Profiles No Charge  
- TIPS Profiles (Profiled Selection Lists)  
  - Silver TIPS No Charge  
  - Gold TIPS $50/month per profile  
  - Diamond TIPS $100/month per profile  

Package pricing at a reduced rate available for five or more profiles.

Online TIPS lists  
- Lists posted to your Bibz account No Charge  
- Paper TIPS lists $15 per copy  

Note: Standard delivery method is Priority Mail (United States Postal Service).  
Other delivery methods are available for an additional fee.

Online Tool  
- Bibz is Brodart's online collection development and ordering tool.
  - Unlimited Users No Charge
Ingram Library Services, Inc.

Ingram provides books, spoken word audio CDs, music CDs, pre-recorded DVDs/Blu-Ray, E-books, and E-audio.

- Colorado libraries wishing to establish or maintain an account should contact the Account Services Department at 800-937-5300 to set-up or update an account under the contract for the Colorado Cooperative Purchasing Agreement
- Orders may be placed via phone, fax, online ordering database ipage
- Ingram offers processing and cataloging services for products purchased through Ingram; contact your Account Service Coordinator
- Net 30 days
- Free freight from designated primary and secondary distribution centers.*
- No account minimum.
- Discounts are fixed and do not require maximum copies
- There is NOT an annual spend limit commitment

To Order:
Phone Orders: Book, Audiovisual and Digital 800-937-5300 Option 1, then 2
Fax Orders: 800-677-5116
ipage® Online: https://ipage.ingramcontent.com

Contact:
Sr. Sales Representative,
Amy Sackett
724-953-9807
amy.sackett@ingramcontent.com

Customer Care
800-937-5300, Option 1, then 1
LSCustomer.service@ingramcontent.com
(To set up an account for information on programs and services)

Inside Sales Representative,
Mark Hall
800-937-5300 x35772
mark.hall@ingramcontent.com

Credit Department 800-937-8100
Stock Status 800-937-5300 Option 1, then 4
Technical Support 800-937-7978

Discount:

<table>
<thead>
<tr>
<th></th>
<th>Public and Academic</th>
<th>School, Special &amp; Correctional</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade hardcover</td>
<td>45%</td>
<td>42.6%</td>
</tr>
<tr>
<td>Trade quality paperbacks</td>
<td>40%</td>
<td>36.2%</td>
</tr>
<tr>
<td>Mass market paperbacks</td>
<td>40%</td>
<td>36.2%</td>
</tr>
<tr>
<td>Library bindings editions</td>
<td>19%</td>
<td>22%</td>
</tr>
<tr>
<td>Graphic novels</td>
<td>19%</td>
<td>8%</td>
</tr>
<tr>
<td>Short discounted titles</td>
<td>8%</td>
<td>8%</td>
</tr>
<tr>
<td>University press</td>
<td>8%</td>
<td>8%</td>
</tr>
<tr>
<td>Spoken word audio-trade</td>
<td>45%</td>
<td>45%</td>
</tr>
<tr>
<td>Spoken word audio-non trade</td>
<td>5-35%</td>
<td>5-35%</td>
</tr>
<tr>
<td>DVD</td>
<td>29.5%</td>
<td>5-35%</td>
</tr>
<tr>
<td>Music</td>
<td>5-35%</td>
<td>5-35%</td>
</tr>
<tr>
<td>Net titles</td>
<td>0% with no service charge</td>
<td></td>
</tr>
</tbody>
</table>

* Ingram reserves the right to adjust the shipping terms on any single account when that account has freight costs exceeding 2% of the total expenditures on the account, or when a library requests a non-combining charge on the account.
MACKIN Educational Resources

Mackin offers books, non-print and digital library materials with custom cataloging and processing.

- All orders must reference CLiC or CLICCO when placing an order
- Free standard ground shipping
- No minimum order
- Free MackinVIATM account for your digital purchases

Colorado Consultant:

Bobbi Craig  
Phone: 720-340-6893  
Email: bobbi.craig@mackin.com

To Order:

Online: www.mackin.com  
Email: orders@mackin.com  
Phone: 800-245-9540  
Fax: 800-369-5490  
Mail: 3505 County Road 42 West  
Burnsville, MN 55306

Discount:

<table>
<thead>
<tr>
<th>Item Type</th>
<th>Additional Discount off Mackin.com</th>
</tr>
</thead>
<tbody>
<tr>
<td>Print Books</td>
<td>+6%</td>
</tr>
<tr>
<td>Library /Reinforced, Trade-Hardcover, Paperback, Mackin Bounds</td>
<td></td>
</tr>
<tr>
<td>Multimedia</td>
<td>+3%</td>
</tr>
<tr>
<td>DVDs, BluRay, audio/music CDs and MP3s</td>
<td></td>
</tr>
<tr>
<td>eBooks</td>
<td>+6%</td>
</tr>
<tr>
<td>Digital Audiobooks</td>
<td>+6%</td>
</tr>
</tbody>
</table>

Online curriculums, databases, makerspace products, streaming videos, and Playaways are excluded from additional discounts but are available at standard Mackin.com prices.

Mackin offer free Cataloging, free processing options, and free shipping

FREE Cataloging/Processing:

- Complete MARC record (by email or download) OR full card set
- One Barcode
- One Spine Label
- One Reading Program Label
- Mylar (on jacketed books)
Midwest Tape

Midwest Tape offers audiovisual materials.
- Must mention membership in CLiC to receive discount
- No minimum order.
- Free freight for member libraries

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Holland, OH 43528
Phone: 800-875-2785
Fax: 800-444-6645
Email: info@midwesttapes.com
Website: www.midwesttapes.com

Account Executive, Chris Frankowski
Phone: 800-875-2785
Email: cfrankowski@midwest.com

Customer Service Representative, Laura Peitz
Phone: 800-875-2785
Email: lpeitz@midwesttapes.com

Discount:
- Percents are off Manufacturer’s Suggested Retail Price.
- Discount will be reflected on website by registered members
  - 25% DVD titles
  - 25% Blu-ray DVD
  - 25% CD Music
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  - 20% Playaways

Exceptions:
- Universal Music titles.
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DEMCO provides supplies, furniture, equipment, personal and professional service support, ideas and how-to tips.

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- For large-quantity or high-dollar purchases (over $2,000), please contact Inside Sales Team,
  Phone: 800-462-8709
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- DEMCO, Inc. will pay regular FedEx Ground delivery service on all stock orders. Transportation will be prepaid and added to all drop-shipped orders, such as furniture and equipment. DEMCO provides good faith shipping estimates on all orders. Express shipping is not included.
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To Order:
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  Phone: 800-356-1200
  Fax: 800-245-1329
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Contact Information:
  Amy Terbilcox
  Contract Administrator
  866-558-9068
  contracts@demco.com

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- To receive discount, enter or mention code: **CONTRACT-0311**
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- All deliveries shall be Freight Prepaid and added to the invoice.

To Order:

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Zion, IL 60099

Phone: 800-872-6611
Fax: 847-872-3728
Sales & Cust. Service: info@k-log.com
Website: www.k-log.com
Purchase Orders: orders@k-log.com

Payments may be sent to:
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Zion, IL 60099
Fax: 847-872-3728
Email: orders@k-log.com

Discount:

Additional 5% off stated catalog and website prices

Copies of our printed catalog, plus electronic price lists, are included

If the item has established quantity breaks, the 5% discount will be calculated

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- Shipping charges are prepaid and added to all invoices
- Items from warehouse will ship within 48 hrs. (ARO) and arrive in 5-10 business days; items from manufacturer have various lead times, usually shipping within 1-12 weeks.
- All shipments must be inspected and signed for accordingly

To Order:

The Library Store, Inc.
112 E. South Street
P.O. Box 964
Tremont, IL 61568-0964

Customer Service
Phone: 800-548-7204
Fax: 800-320-7706
Email: customerservice@thelibrarystore.com
Website: www.thelibrarystore.com with online order form

Sales Representative
Tosha Landesz
Phone: 800-548-7204 x7583
Email: bids@thelibrarystore.com

Discount:
Up to 10% catalog discount
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Prenax provides subscription services for journals, e-journals, databases, newspapers, magazines & memberships
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• For exact pricing, please submit entire title list or representative title list for a no-obligation quote
• Pricing will be F.O.B destination
• No minimum order
• Net 30-day payment

Contacts and Order Submittal Process

Quote Requests and Order Placements for Libraries:
Dolores Deneault, Regional Library Sales Manager
Prenax, Inc.
10 Ferry Street, Suite 429
Concord, NH 03301
Phone: 603-229-0662
Fax: 603.226.9443
Email: Dolores.Deneault@Prenax.com
Website: www.prenax.com

Quote Requests and Order Placements for US Government:
Martha Keene, Government Contracts Manager
Prenax, Inc.
10 Ferry Street, Suite 429
Concord, NH 03301
Phone: 603-717-0383 Ext. 120
Fax: 603.226.9443
Email: martha.keene@prenax.com
Website: www.prenax.com

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• List of titles with publisher names
• ISSN numbers
• Number of users or subscribers
• Number of locations
• Addresses of all locations (if more than one)

Discount:
Discounts are based on the mix of titles and with Prenax receiving your list in its entirety, with minor changes only.

Discounted service fees range from (negative) -15% up to 3%. Actual service charge offered will depend on final mix of titles. Service charge offer is all inclusive for our dedicated and seasoned Customer service Executive (CSE) and full use of Prenax Online.
WT Cox Information Services

WT Cox provides periodicals, journals, and newspapers.

- Mention the Colorado Cooperative Purchasing Agreement for discount
- Orders may be placed by mail, phone, fax, or electronically using CoxNet
- For exact pricing, please submit entire title list for a no-obligation quote
- No minimum order
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To Order:

WT Cox Information Services
Attn: Deana Ward
201 Village Road
Shallotte, NC 28470

Phone: 800-571-9554 x 201
Fax: 877-755-6274
Email: orders@wtcox.com

With each order include Bill TO and SHIP TO, title requested with quantity of each title and requested start date. Please provide complete information of contact to include phone, fax, and email addresses.

Contact:

Sales representative:
Mike Perrine
Phone: 800-571-9554 x 259
Fax: 877-755-6274
Email: mperrine@wtcox.com

Customer Service representative for schools:
Karen Cashman
Phone: 800-571-9554 x 248
Fax: 877-755-6274
Email: kcashman@wtcox.com

Customer Service representative for libraries:
Summer Adams
Phone: 800-571-9554 x 242
Fax: 877-755-6274
Email: sadams@wtcox.com

Discount:

Discount is offered based on the condition that WT Cox receives your list in its entirety with only minor changes such as additions, deletions, and/or quantity changes.

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