The following library vendor discounts are available exclusively to Colorado libraries. Categories of discounts include Binding, Books and A/V Material, Equipment and Supplies, and Subscriptions. Instructions for obtaining these discounts are included with each vendor’s listing below. We cannot address everything in these pages, so please contact the vendor directly with your questions and concerns.

All prices are good through **December 31, 2021.**

Libraries with high-volume orders should contact vendors to see if additional discounts are available.

The following table summarizes each discount. Please check the appropriate detail page for complete discount and instructions.

Information about the bid process: Requests for proposals (RFPs) were sent out to vendors. Vendors selected offered the best discounts above their normal discounted prices.
<table>
<thead>
<tr>
<th>Company</th>
<th>Products</th>
<th>Discount</th>
<th>Discount Code</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Binding</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HF Group (Formerly Houchen Bindery)</td>
<td>Binds books, paperback, music scores, audio, offers pre-bound books, magazines, &amp; more</td>
<td>Varies Based on Service</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 3</td>
</tr>
<tr>
<td><strong>Books and Audio-Visual</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Baker &amp; Taylor</td>
<td>Books, AV, and music</td>
<td>Up to 45.2%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 4-7</td>
</tr>
<tr>
<td>Brodart Books &amp; Automation</td>
<td>Adult and children's books, research and technical materials, and small press titles</td>
<td>Up to 45.3%</td>
<td>Refer to Quote 93932</td>
<td>Page 8-9</td>
</tr>
<tr>
<td>Ingram Library Services</td>
<td>Books, spoken word audiocassette and CDs, as well as DVD &amp; VHS recordings</td>
<td>Up to 45%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 10</td>
</tr>
<tr>
<td>Mackin Educational Resources</td>
<td>Books and materials for schools</td>
<td>3-6%</td>
<td>CLICCO</td>
<td>Page 11</td>
</tr>
<tr>
<td>Midwest Library Service</td>
<td>Books</td>
<td>up to 33%</td>
<td>CLiC</td>
<td>Page 12</td>
</tr>
<tr>
<td>Midwest Tape</td>
<td>Audiovisual materials</td>
<td>15% - 25%</td>
<td>CLiC</td>
<td>Page 13</td>
</tr>
<tr>
<td>Scholastic Library Publishing</td>
<td>Books and materials for schools</td>
<td>30-40%</td>
<td>Must mention CLiC member</td>
<td>Page 14</td>
</tr>
<tr>
<td><strong>Equipment and Supplies</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DEMCO</td>
<td>Library, office &amp; computer supplies, promotional educational material &amp; furniture</td>
<td>5%-16%</td>
<td>C3MP30</td>
<td>Page 15</td>
</tr>
<tr>
<td>FE Technologies</td>
<td>RFID Solutions</td>
<td>10% - 20%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 16</td>
</tr>
<tr>
<td>K-Log</td>
<td>School and office furniture</td>
<td>5%</td>
<td>CONTRACT-0311</td>
<td>Page 17</td>
</tr>
<tr>
<td>The Library Store</td>
<td>Supplies, furniture, and equipment</td>
<td>4- 77% off</td>
<td>CLiC</td>
<td>Page 18</td>
</tr>
<tr>
<td><strong>Subscriptions</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prenax</td>
<td>Periodicals, journals, newspapers, and continuations</td>
<td>-15% to 3% service fee</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 19</td>
</tr>
<tr>
<td>WT Cox Information Services</td>
<td>Periodicals, journals, and newspapers</td>
<td>Up to 15%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 20</td>
</tr>
</tbody>
</table>
HF Group (Formerly Houchen Bindery)

Serving all of Colorado with textbook, library, periodical, and newspaper binding and rebinding HF Group – Nebraska continues to be an industry leader in standard textbook rebinding as well as transforming new soft-covers into hard covers to stretch your school’s budget and drastically extend the life of your books. HF Group – Nebraska provides monthly pick-up and delivery service to the entire front range, so contact them for a schedule to help with any of your mid-year rebinding needs.

- Mention the Colorado Library Consortium Agreement for discount
- Please check the website for various binding information at www.houchenbindery.com.
- With order, send any special instructions in writing.
- Freight— HF Group - NE will pick up and deliver back in most cases. Please contact HF Group -NE for quantities totals that are needed for pickup/delivery. If your account is not in our route distribution, please ship to us and we will ship back with our courier of our choice.

To Order:

<table>
<thead>
<tr>
<th>Damon Osborne</th>
<th>Shipping Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>Email: <a href="mailto:dosborne@hfgroup.com">dosborne@hfgroup.com</a></td>
<td>HF Group - NE</td>
</tr>
<tr>
<td>Phone: 1-800-869-0420</td>
<td>Attn: Damon Osborne or Danielle Kucera</td>
</tr>
<tr>
<td>OR</td>
<td>340 1st Street</td>
</tr>
<tr>
<td>Danielle Kucera</td>
<td>Utica, NE 68456</td>
</tr>
<tr>
<td>Email: <a href="mailto:dkucera@hfgroup.com">dkucera@hfgroup.com</a></td>
<td>Phone: 1-800-869-0420</td>
</tr>
</tbody>
</table>

**Discount:**

| Textbooks (4-color) | QTY 10 -49 | $11.50 per textbook |
| QTY 50 + | $11.00 per textbook |
| If cloth cover is preferred the cost would be $12.75 per textbook (spine stamping only) |

It is HF Group-NE’s policy when available to use front cover and spines (T4C) with a plain back cover with ISBN barcode on all textbooks unless otherwise requested.

**Titles under a quantity of 10 books will have a $1.00 upcharge. This upcharge is due to more labor needed to set up our machines for these smaller quantity titles.**

| Textbook Plus | $14.25 per book for T4C |
| $15.30 per book for cloth cover |

Books that have a tight inner margin we can bind by hand to save maximum amount of inner margin. This is used only when necessary. Much more economical compared to cost of a new book.

| Class Novels | $10.85 per book |

These would be identical paperback books in quantities of 10 or more. They will be converted into hard covers.

**Quantities of 50 or more of same title, may be eligible for additional discounts. Please call for more information.**
Baker & Taylor (B&T)

B&T provides books, AV, music, and related cataloging and processing services.

- Include “Colorado Cooperative Purchasing Agreement” on your orders
- Discounts for Public Library, Academic Library, and Special Library/State Agency members
- Provide all products with Free Shipping, FOB Destination from a primary service center
- Personal staff orders will be charged shipping
- No minimum order
- Payment terms are net 30 days from date of invoice
- Special service discounts are available for cataloging, processing, and customized technical services – contact vendor for information

To Order:

**Books & Spoken Word**

Baker & Taylor
Attn: Ordering Dept
3584 Old Maysville Road
Commerce, GA 30529
orders@baker-taylor.com
Phone: 800-775-1100
Fax: 800-775-7480
www.baker-taylor.com

**DVD and Music CDs**

Baker & Taylor
875 Greentree Road, Building 7
Suite 678
Pittsburgh, PA 15220
dan.metro@baker-taylor.com
Phone: 800-775-2600
Fax: 888-285-8922
www.baker-taylor.com

Contact:

Customer Service — Book/Spoken Word Audio
Anita Glover
800-775-1200  x2767
Anita.glover@baker-taylor.com

Customer Service
dVD/Blu-Ray/Music CD
Dan Metro
800-775-3300  x2097
Dan.metro@baker-taylor.com

Public Library Sales Consultant
Jean Johnson
800-775-7930 x1039
Jean.Johnson@baker-taylor.com

Academic Library Sales Manager
Lynne Karle
760-519-4153
lynne.karle@baker-taylor.com
## Discount: Materials

<table>
<thead>
<tr>
<th>Material</th>
<th>Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Material</strong></td>
<td></td>
</tr>
<tr>
<td>Adult &amp; Juvenile Hardcover Trade Editions:</td>
<td>45.5%</td>
</tr>
<tr>
<td>Adult Quality Paperback Editions</td>
<td>40%</td>
</tr>
<tr>
<td>Mass Market Paperback Editions</td>
<td></td>
</tr>
<tr>
<td>Single Edition Reinforced (Juvenile)</td>
<td>21%</td>
</tr>
<tr>
<td>Publisher’s Library Edition (Juvenile)</td>
<td></td>
</tr>
<tr>
<td>University Press Trade Ed.</td>
<td>10%</td>
</tr>
<tr>
<td>(may be of any binding and include some spoken word audio)</td>
<td></td>
</tr>
<tr>
<td>Text, Technical, Reference, Professional Medical, Small Press, some University Press titles</td>
<td>0-21%</td>
</tr>
<tr>
<td>Please see notes below: (b), (c), and (d)</td>
<td></td>
</tr>
<tr>
<td>(excluding University Press Trade Editions) and/or Titles of Limited Demand</td>
<td></td>
</tr>
<tr>
<td>(may be of any binding and include some spoken word audio)</td>
<td></td>
</tr>
<tr>
<td>Imported English &amp; Non-English Language Editions</td>
<td>0%</td>
</tr>
<tr>
<td>Enhanced Service Program</td>
<td>0% plus $4.95/unit</td>
</tr>
<tr>
<td>Please see note (e) below</td>
<td></td>
</tr>
<tr>
<td>Spoken-Word Audio</td>
<td>45%</td>
</tr>
<tr>
<td>Board Books</td>
<td>21%</td>
</tr>
<tr>
<td>Novelty Items/Activity Books</td>
<td>21%</td>
</tr>
<tr>
<td>Special Programs such as</td>
<td>0-24%</td>
</tr>
<tr>
<td>PawPrints, Turtleback editions, Playaway Audio Editions</td>
<td></td>
</tr>
</tbody>
</table>

- (b) Titles which receive minimal publisher discount will be invoiced at publisher’s list price.
- (c) Represents publishers with limited sales volume, based upon a semi-annual review. These titles may be of any binding type or publisher of origin.
- (d) Represents individual titles which do not qualify for preferred stock status (based upon a quarterly review) and individual titles which qualify for preferred stock status, but have limited demand (calculated over a rolling 12 month period). These titles may be of any binding type or publisher of origin.
- (e) Titles where Baker & Taylor receives no discount from the publisher or prepayment is required by the publisher or publishers whose titles have limited demand and/or non-commercial publishers will be invoiced at list price plus $4.95/unit service charge.
Discount: Cataloging and Processing-Book Materials

Barcodes $0.25/label
Spine Label $0.25/label
MARC Records (download from Internet) $0.35/rec.
Mylar Jacket (loose) $0.74/unit
Mylar Jacket (glued) $0.79/unit
Mylar Jacket (taped) $0.99/unit
3M Theft Protection $0.69/unit
Checkpoint Theft $0.69/unit
Spoken Word Audio $5.79/unit (Digital Media Processing, repackaging into upgraded case)
RFID (tag and application) $0.49/unit
RFID Bundle $0.79/unit (includes tag, application, and linking)
### Discount: Audio Visual Products-All Libraries

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Discount/Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Music-compact discs</td>
<td>25%</td>
</tr>
<tr>
<td>DVD/Blu-ray</td>
<td>29.5%</td>
</tr>
<tr>
<td><strong>Cataloging</strong></td>
<td></td>
</tr>
<tr>
<td>Standard Unedited record</td>
<td>$0.90/record</td>
</tr>
<tr>
<td><strong>Processing</strong></td>
<td></td>
</tr>
<tr>
<td>Remove shrink-wrap and security seals</td>
<td>$0.65/unit</td>
</tr>
<tr>
<td>Remove shrink-wrap &amp; repackage in plastic case</td>
<td>$2.00/unit</td>
</tr>
<tr>
<td><strong>Digital Media Processing</strong></td>
<td>$2.50/unit</td>
</tr>
<tr>
<td>(includes removal of shrink-wrap and security devices, re-package in standard case, insertion of scanned publisher artwork, and one embedded label)</td>
<td></td>
</tr>
<tr>
<td>Additional Embedded Labels</td>
<td>$0.20/label</td>
</tr>
<tr>
<td>Hand Applied Labels</td>
<td>$0.30/label</td>
</tr>
<tr>
<td><strong>DVD/Blu-ray Bundle Processing</strong></td>
<td>$4.50/bundle</td>
</tr>
<tr>
<td>(includes removal of shrink-wrap and security devices, re-package in upgraded DVD/Blu-ray cases as appropriate, insertion of scanned manufacturer cover artwork, two embedded labels per cover)</td>
<td></td>
</tr>
<tr>
<td><strong>Component Options</strong></td>
<td></td>
</tr>
<tr>
<td>Disc Hub Label (Scannable or Eye-Readable)</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Barcode Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Custom Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Label Protectors</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Ownership Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Spine Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Theft Detection Device (select one)</td>
<td></td>
</tr>
<tr>
<td>3M: DCD-2 (DVD, single sided)</td>
<td>$1.75/unit</td>
</tr>
<tr>
<td>OR DCD-2 (Music CD)</td>
<td></td>
</tr>
<tr>
<td>CheckPoint: Plain OR Date Due</td>
<td>$0.69/unit</td>
</tr>
<tr>
<td>OR Simulated Barcode Label</td>
<td></td>
</tr>
<tr>
<td><strong>RFID Application</strong></td>
<td>$0.49/unit</td>
</tr>
<tr>
<td>(includes B&amp;T supplied tag and application)</td>
<td></td>
</tr>
<tr>
<td><strong>RFID Bundle</strong></td>
<td>$0.79/unit</td>
</tr>
<tr>
<td>(includes B&amp;T supplied tag, application &amp; linking)</td>
<td></td>
</tr>
</tbody>
</table>
Brodart Co. (Books, AV, and Automation)

Brodart provides adult and children’s books, research and technical materials, and small press titles. They also offer Spanish titles.

- Refer to Quote 93932 when placing an order
- Orders may be submitted by mail, fax, phone, or electronically through Bibz.com or BibzII.com.
- Orders can be made with any combination of title, author, publisher or ISBN - no special order form is needed.
- Special services discounts include cataloging, processing, paperback bindery, barcodes, and machine-readable cataloging - contact vendor for information
- No minimum order requirement
- Shipping and Delivery is no charge
- Terms of payment: net 30 days from date of invoice
- Customer Care Staff: Phone: 800-474-9802

To Order: Brodart Co. Books & Library Services
Order Department
500 Arch St.
Williamsport, PA 17701
Phone: 1-800-474-9802
Fax: 1-800-999-6799
Email: bookscs@brodart.com

Discount:

- Trade Hardcover Editions 45.5%
- Non-Trade Hardcover & Paperback Editions (short discount) 11.0%
- Publisher’s Library Editions 22.0%
- Single Reinforced Editions (school & library) 33.0%
- Trade & Mass Market Paperbacks 40.0%
- Spoken Word Audio 45.0%
- Playaways 20.0%
- Continuations Trade Hardcover Editions 42.0%
- Continuations Non-Trade Hardcover & Paperback Editions 11.0%
- Continuations Trade & Mass Market Paperback Editions 39.0%

- Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment will be discounted at the non-trade discount (11%) or invoiced at the publishers list price.
**Physical Processing:**

- Barcode label $0.20
- Theft Detection $0.55
- Mylar jacket $0.65
- Spine label $0.20
- BrodartGuard $2.05  
  (Paperback reinforced with laminate)
- BrodartConvert $4.50  
  (Paperback conversion to hardcover)

**Cataloging & Processing Bundles**

<table>
<thead>
<tr>
<th>Bundle</th>
<th>Price</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Starter</td>
<td>$1.08</td>
<td>Includes a full MARC record with associated holdings tag, mylar jacket or label protector, linked barcode label and spine label.</td>
</tr>
<tr>
<td>Flex</td>
<td>$2.70</td>
<td>Includes a full MARC record with associated holdings tag, mylar jacket or label protector, linked barcode label, spine label, genre label, date stamp and property stamp.</td>
</tr>
<tr>
<td>Compleat</td>
<td></td>
<td>Available upon request</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Includes a full MARC record with associated holdings tag, mylar jacket or label protector, linked barcode label, spine label, genre label, date stamp and property stamp. A specific price will be determined based on final requirements.</td>
</tr>
</tbody>
</table>

**Collection Development Services**

<table>
<thead>
<tr>
<th>Service</th>
<th>Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Collection Builder</td>
<td>No charge</td>
</tr>
<tr>
<td>Customized selection lists</td>
<td>No charge</td>
</tr>
<tr>
<td>FASTips</td>
<td>No charge</td>
</tr>
<tr>
<td>Standing orders</td>
<td></td>
</tr>
<tr>
<td>TIPS, online</td>
<td>No charge</td>
</tr>
<tr>
<td>Lists posted to your Bibz account</td>
<td></td>
</tr>
<tr>
<td>TIPS, Silver</td>
<td>No charge</td>
</tr>
<tr>
<td>Standard specialty selection lists</td>
<td></td>
</tr>
<tr>
<td>TIPS, Diamond</td>
<td>Up to 3 profiles for $100 monthly&lt;br&gt;Up to 8 profiles for $200 monthly&lt;br&gt;Up to 15 profiles for $300 monthly</td>
</tr>
<tr>
<td>Customized selection lists</td>
<td></td>
</tr>
</tbody>
</table>

**Discounts For Library, Audiovisual & Archival Supplies**

<table>
<thead>
<tr>
<th>Discount Type</th>
<th>Discount Rate</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product</td>
<td>20.0%</td>
<td></td>
</tr>
<tr>
<td>Shipping</td>
<td>Free shipping on stocked consumable supply orders over $100</td>
<td></td>
</tr>
<tr>
<td>Delivery Terms</td>
<td>7 to 10 days after receipt of order of in-stock items</td>
<td></td>
</tr>
<tr>
<td>Shipping Details</td>
<td>Orders placed by 2 PM EST for in-stock items ship same day. Orders shipped via Best Means.</td>
<td></td>
</tr>
</tbody>
</table>

**Discounts For Furniture & Equipment**

<table>
<thead>
<tr>
<th>Discount Type</th>
<th>Discount Rate</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product</td>
<td>15.0%</td>
<td></td>
</tr>
<tr>
<td>Shipping</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Delivery Terms</td>
<td>4 to 6 weeks after receipt of order</td>
<td></td>
</tr>
<tr>
<td>Shipping Details</td>
<td>Freight charges will be added to final invoice</td>
<td></td>
</tr>
<tr>
<td>Payment Terms</td>
<td>Net 30</td>
<td></td>
</tr>
<tr>
<td>Expiration Date</td>
<td>December 31, 2022 / Please reference Quote #93932 when placing your order.</td>
<td></td>
</tr>
</tbody>
</table>
Ingram Library Services, Inc.

Ingram provides books, spoken word audio CDs, music CDs, pre-recorded DVDs/Blu-Ray, E-books, and E-audio.

- Colorado libraries wishing to establish or maintain an account should contact the Account Services Department at 800-937-5300 to set-up or update an account under the contract for the Colorado Cooperative Purchasing Agreement
- Orders may be placed via phone, fax, online ordering database ipage
- Ingram offers processing and cataloging services for products purchased through Ingram; contact your Account Service Coordinator
- Net 30 days
- Free freight from designated primary and secondary distribution centers.*
- No account minimum.
- Discounts are fixed and do not require maximum copies
- There is NOT an annual spend limit commitment

To Order:
Phone Orders: Book, Audiovisual and Digital
800-937-5300 Option 1, then 2
Fax Orders: 800-677-5116
ipage* Online: https://ipage.ingramcontent.com

Contact:
Sr. Sales Representative,
Amy Sackett
724-953-9807
amy.sackett@ingramcontent.com

Inside Sales Representative,
Brandy Swett
800-937-5300 x31310
brandy.swett@ingramcontent.com

Customer Care
800-937-5300, Option 1, then 1
LSCustomer.service@ingramcontent.com
(To set up an account for information on programs and services)

Credit Department 800-937-8100
Stock Status 800-937-5300 Option 1, then 4
Technical Support 800-937-7978

Discount: Public and Academic School, Special & Correctional
Trade hardcover 45% 42.6%
Trade quality paperbacks 40% 36.2%
Mass market paperbacks 40% 36.2%
Library bindings editions 19% 22%
Graphic novels 19% 8%
Short discounted titles 8% 8%
University press 8% 8%
Spoken word audio-trade 45% 45%
Spoken word audio-non trade 5-35% 5-35%
DVD 29.5% 5-35%
Music 5-35% 5-35%
Net titles 0% with no service charge

* Ingram reserves the right to adjust the shipping terms on any single account when that account has fright costs exceeding 2% of the total expenditures on the account, or when a library requests a non-combining charge on the account.
MACKIN Educational Resources

Mackin offers books, non-print and digital library materials with custom cataloging and processing.

- All orders must reference CLiC or CLICCO when placing an order
- Free standard ground shipping
- No minimum order
- Free MackinVIATM account for your digital purchases

Colorado Consultant:

Bobbi Craig  
Phone: 720-340-6893  
Email: bobbi.craig@mackin.com

To Order:

Online: www.mackin.com  
Email: orders@mackin.com  
Phone: 800-245-9540  
Fax: 800-369-5490  
Mail: 3505 County Road 42 West  
Burnsville, MN 55306

Discount:

<table>
<thead>
<tr>
<th>Item Type</th>
<th>Additional Discount off Mackin.com</th>
</tr>
</thead>
<tbody>
<tr>
<td>Print Books</td>
<td>+6%</td>
</tr>
<tr>
<td>Library /Reinforced, Trade-Hardcover, Paperback, MackinBounds</td>
<td></td>
</tr>
<tr>
<td>Multimedia</td>
<td>+3%</td>
</tr>
<tr>
<td>DVDs, BluRay, audio/music CDs and MP3s</td>
<td></td>
</tr>
<tr>
<td>eBooks</td>
<td>+6%</td>
</tr>
<tr>
<td>Digital Audiobooks</td>
<td>+6%</td>
</tr>
</tbody>
</table>

Online curriculums, databases, makerspace products, streaming videos, and Playaways are excluded from additional discounts but are available at standard Mackin.com prices.

Mackin offer free Cataloging, free processing options, and free shipping

FREE Cataloging/Processing:

- Complete MARC record (by email or download) OR full card set
- One Barcode
- One Spine Label
- One Reading Program Label
- Mylar (on jacketed books)
Midwest Library Service

Midwest Library Service offers books from U.S., Canadian, and U.K. publishers.
- Must mention membership in CLiC to receive discount
- No minimum order.
- Freight terms include waived shipping fees with a yearly commitment of at least $10,000 in expenditures

To Order: Midwest Library Service
11443 St. Charles Rock Road
Bridgeton, MO 63044
Phone: 800-325-8833
Fax: 800-962-1009
Email: orders@midwestls.com
Website: www.midwestls.com

Regional Sales Manager, Steven Chase
Phone: 314-873-2972
Email: chase@midwestls.com

To Establish an Account and Order:
Library Service Representative, Trish Banta
Phone: 800-325-8833
Email: banta@midwestls.com

Standing Order and Continuations:
Representative, Jackie Madden
Email: madden@midwestls.com

Discount:
- Adult & Juvenile Hardcover Trade Editions 30-33%
- Adult & Juvenile Quality & Mass Market Paperbacks 10%
- University Press 17%
- Sci-Tech-Health Sciences 15%
- Text, Technical, Reference, Small Press, & Titles of Limited Demand 0-5%
- Publisher Library Bindings 5-15%
- Short Discount Titles 5%
- Net Titles 0%

Note: Titles which receive minimal publisher discount will be invoiced at publisher’s list price. Titles where Midwest receives no discount from publisher, or when prepayment is required by the publisher, or books of small, limited in-demand and/or non-commercial publishers will be invoiced at list price plus a nominal service charge.
Midwest Tape

Midwest Tape offers audiovisual materials.

- Must mention membership in CLiC to receive discount
- No minimum order.
- Free freight for member libraries

To Order: Midwest Tape
P.O Box 820
Holland, OH 43528
Phone: 800-875-2785
Fax: 800-444-6645
Email: info@midwesttapes.com
Website: www.midwesttapes.com

Discount:

Percent are off Manufacturer’s Suggested Retail Price.
Discount will be reflected on website by registered members
25% DVD titles
25% Blu-ray DVD
25% Music
0% Audiobooks are repackaged in a SoundSafe™ Case
20% Playaways

Hoopla:

- No long-term contracts/commitment
- No Set-up, Platform, or Annual Fees or content transfer fees (for next generation hoopla content)
- Can cancel service at any time with a 60 days written notice
- Typically there is an initial 1-time request, that never expires, and goes toward circulations only.
- Waiver of that requirement.

Jeff Clark, Senior Account Executive
Phone: 800-875-2785
Email: jclark@midwesttapes.com

James Gonzalez, Account Executive
Phone: 800-875-2785
Email: jgonzalez@midwesttapes.com

Kelly White, Customer Service Manager
Phone: 800-875-2785
Email: kwhite@midwesttapes.com

Sara Fischer, Account Executive
Phone: 800-875-2785
Email: sfischer@midwesttapes.com
Scholastic Library Publishing

Scholastic creates quality educational and entertaining materials and products for use in school and at home, including children's books, magazines, technology based products, teacher materials, television programming, film, videos and toys.

- Must mention that you are a member of CLiC
- No minimum order requirements
- Free shipping and handling on orders of $350 or more. For orders less than $350, there is a 5% charge.
- After the receiving the purchase order-our delivery terms are: 10-14 days non library processed orders & 21-30 days library processed orders.
- When ordering include: title, ISBN, quantity, ship to & bill to information, and contact information

To Order:

Scholastic Library Publishing, Inc.
PO Box 3765
Jefferson City, MO 65102
Phone: 800-621-1115 x2 followed by xl
Fax: 866-783-4361
E-mail: slpservice@scholastic.com

Colleen Burns
Phone: 800-387-1437 x621
Fax: 877-242-5865
E-mail: cburns@scholastic.com

Discount:

For Print

Reinforced Library Binding (Children's Press, Franklin Watts, Selected Scholastic titles)
30% off list price

Board Books (Children's Press)
30% off list price

Free shipping and handling on orders of $350 or more.
For orders less than $350, there is a 5% charge

For Digital

Scholastic Go, TrueFlix, FreedomFlix, ScienceFlix, Schoastic Teachables, Watch & Learn Library
Please Contact Kira Zimmerman at CLiC coophelp@clicweb.org
DEMCO, INC.

DEMCO provides supplies, furniture, equipment, personal and professional service support, ideas and how-to tips.

- Include discount code C3MP30 on all orders.
- **$75 minimum order (after discount) for all terms to apply**
- Payment terms Net 30 days
- DEMCO, Inc. will pay regular FedEx Ground delivery service on all stock orders. Transportation will be prepaid and added to all drop-shipped orders, such as furniture and equipment. DEMCO provides good faith shipping estimates on all orders. Express shipping is not included.
- Discounts under this agreement cannot be used in conjunction with bids, sale catalogs, or some promotions and specials. In the event a sale price is lower than your discounted price, you will be given the best price.

Exclusions:
- Security products
- Demco Software
- littleBits products
- Licensed Products including but not limited to: Dr. Seuss™, Pete the Cat, Eric Carle™,
- See exclusions list here.

To Order:
E-mail: order@demco.com
Phone: 800-356-1200
Fax: 800-245-1329
Web: www.demco.com

For large orders, or purchases over $2,000, please contact the DEMCO Inside Sales Team toll free 800-462-8709 or email quote@demco.com. You may be eligible for special bid pricing.

Contact Information:
Kristopher L Snow
Contracts Facilitator
866-558-9068
contracts@demco.com

Discount:
16% on library, office, and technology supplies (consumables)
5% on Learning Materials
5% on equipment (non-consumables)
5% on furniture under $2,000
FE Technologies

RFID Tags. Conversion to RFID, Self Check Kiosks. Security Gates, Return Solutions including Shelves, Smart Bin & After Hours Chutes, Inventory, Reservations, Mobile Applications and more.

- Include “Colorado Cooperative Purchasing Agreement” on your orders
- Discounts are for Public & Academic Libraries and State Agencies
- Minimum order - $1000
- Payment terms are net 30 days from date of invoice
- Shipping charges are not included. Shipping/Freight is based on weight/volume of items purchased

To Order:
FE Technologies – “Order Department”
536 Silicon Drive #100
Southlake, TX 76092
888-278-1824 X 104
www.FETechgroup.com

Primary Contact:Customer Service:
Melanie McRee
536 Silicon Drive #100
Southlake, TX 76092
888-278-1824 X 104
817-818-0252 (mobile)
Melanie.mcree@fetechgroup.com

Kylie hernandez@fetechgroup.com

Technical Support 24/7:
888-278-1824 X 103
ussupport@fetechgroup.com

Discount:

<table>
<thead>
<tr>
<th>Product Code</th>
<th>Component</th>
<th>MSRP</th>
<th>CLiCS Price</th>
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<td>03545</td>
<td>RFID Tags (Credit Card Sized)</td>
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<td>03219</td>
<td>Large Disc Tags (12cm diameter)</td>
<td>$0.68</td>
<td>$0.590</td>
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<td>LIB-101.3-XXX</td>
<td>V5 - Self Check Kiosk Free Standing (Install charges may apply)</td>
<td>$7,860.00</td>
<td>$6,550.00</td>
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<td>LIB-075</td>
<td>Circulation Assistant - Standard Shielded (RFID Pads Only)</td>
<td>$634.00</td>
<td>$551.00</td>
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<td>LIB-098-010</td>
<td>Librarian Rover Annual Licence Fee - 10 Devices (Sole Source)</td>
<td>$2,766.00</td>
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<td>LIB-180-PIX</td>
<td>DESIGNER Clear Security Gates 2 Column Bi-directional people counter + Custom Install (Install charges not included)</td>
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<td>LIB-181-PIX</td>
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<td>LIB-099</td>
<td>Sort Assistant V4</td>
<td>$4,310.40</td>
<td>$3,592.00</td>
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<td>LIB-034</td>
<td>Smart Bin (Sole Source) (Install charges not included)</td>
<td>$9,797.00</td>
<td>$8,519.00</td>
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<td>LIB-119.2 24/7</td>
<td>RETURN CHUTE V2 (Install charges not included)</td>
<td>$7,767.00</td>
<td>$6,753.00</td>
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<td>LIB-127</td>
<td>LIVE Scanning Wand</td>
<td>$4,193.00</td>
<td>$3,646.00</td>
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K-Log

K-Log offers school and office furniture.
- To receive discount, enter or mention code: CONTRACT-0311
- No minimum order.
- All orders are shipped “F.O.B. Destination”
- Contact the sales department or use the website to calculate shipping for the order.
- All deliveries shall be Freight Prepaid and added to the invoice.

To Order:
K-Log  
1224 27th Street  
Zion, IL 60099

Phone: 800-872-6611  
Fax: 847-872-3728  
Sales & Cust. Service: info@k-log.com  
Website: www.k-log.com  
Purchase Orders: orders@k-log.com

Payments may be sent to:  
K-Log, Inc.  
PO Box 5  
Zion, IL 60099  
Fax: 847-872-3728  
Email: orders@k-log.com

Discount:

Additional 5% off stated catalog and website prices

Copies of our printed catalog, plus electronic price lists, are included

If the item has established quantity breaks, the 5% discount will be calculated from the quantity break price.

Additional volume discounts may be available on larger orders, and are quoted on a per project basis.
The Library Store, Inc.

The Library Store provides library supplies, furniture, and equipment.

- Reference code # CLIC for discount at time of order. Please enter code in the “Bid or Coupon Code” box and press apply when ordering to receive the discount. Credit will not be given after order is done.
- Minimum order of $100.00 to receive discount and free shipping on stock products
- Shipping charges will be prepaid and added to invoice for products shipping by Truck or Factory Direct
- Items from warehouse will ship within 48 hrs. (ARO) and arrive in 5-10 business days; items from manufacturer have various lead times, usually shipping within 1-12 weeks.
- All shipments must be inspected and signed for accordingly

To Order:
The Library Store, Inc.
301 E. South Street
P.O. Box 964
Tremont, IL 61568-0964

Customer Care
Phone: 800-548-7204
Fax: 800-320-7706
Email: customerservice@thelibrarystore.com
Website: www.thelibrarystore.com with online order form

Sales Representative
Shayla DuBois
Phone: 800-548-7204 x7235
Email: bids@thelibrarystore.com

Discount:
Depending on item 4- 77% off normal pricing. Average discount 10%.
Some items excluded.
Prenax, Inc

Prenax provides subscription services for e-journals, on-line content, digital, e-books, databases, books, newspapers, memberships, loose-leafs, and multi-user licenses.

- Mention the Colorado Cooperative Purchasing Agreement for discount
- Orders may be placed by mail, phone, fax, or electronically using Prenax Online
- For exact pricing, please submit entire title list or representative title list for a no-obligation quote
- Pricing will be F.O.B destination
- No minimum order
- Net 30-day payment

Contacts and Order Submittal Process

Quote Requests and Order Placements for Libraries:
Dolores Deneault, Regional Library Sales Manager
Prenax, Inc.
10 Ferry Street, Suite 429
Concord, NH 03301
Phone: 603-717-0383 Ext. 146
Fax: 603.226.9443
Email: Dolores.Deneault@Prenax.com
Website: www.prenax.com

Quote Requests and Order Placements for US Government:
Martha Keene, Government Contracts Manager
Prenax, Inc.
10 Ferry Street, Suite 429
Concord, NH 03301
Phone: 603-717-0383 Ext. 120
Fax: 603.226.9443
Email: martha.keene@prenax.com
Website: www.prenax.com

Details of what library orders should include:
- List of titles with publisher names
- ISSN numbers
- Number of users or subscribers
- Number of locations
- Addresses of all locations (if more than one)

Discount:
Discounts are based on the mix of titles and with Prenax receiving your list in its entirety, with minor changes only.
Discounted service fees range from (negative) -15% up to (Positive) +3%. Actual service charge offered will depend on final mix of titles.
Service charge offer is all-inclusive for our dedicated and seasoned Customer Service Executive (CSE) and full use of Prenax Online.
WT Cox Information Services

WT Cox provides periodicals, journals, and newspapers.
• Mention the Colorado Cooperative Purchasing Agreement for discount
• Orders may be placed by mail, phone, fax, or electronically using CoxNet
• For exact pricing, please submit entire title list for a no-obligation quote
• No minimum order
• Payment due upon receipt of invoice

To Order:
WT Cox Information Services
Attn: Deana Ward
201 Village Road
Shallotte, NC 28470

Phone: 800-571-9554 x 201
Fax: 877-755-6274
Email: orders@wtcox.com

With each order include Bill TO and SHIP TO, title requested with quantity of each title and requested start date. Please provide complete information of contact to include phone, fax, and email addresses.

Contact:
Sales representative:
Didi Holden
Phone: 800-571-9554 x 259
Fax: 877-755-6274
Email: didi@wtcox.com

Customer Service representative for schools:
Karen Cashman
Phone: 800-571-9554 x 248
Fax: 877-755-6274
Email: kcashman@wtcox.com

Customer Service representative for libraries:
Skye Nelson
Phone: 800-571-9554 x 262
Fax: 877-755-6274
Email: snelson@wtcox.com

Discount:
Discount is offered based on the condition that WT Cox receives your list in its entirety with only minor changes such as additions, deletions, and/or quantity changes.
10-15% on all titles to Schools
6-8% on discountable titles to Public Libraries
0% to 3% service charge to Special Library/Academics
0% to 1% service charge to Community Colleges
Special pricing for Journal Finder available. Contact Customer Service representative for pricing.

Exceptions:
ebooks