The following library vendor discounts are available exclusively to Colorado libraries. Categories of discounts include Binding, Books and A/V Material, Equipment and Supplies, and Subscriptions. Instructions for obtaining these discounts are included with each vendor's listing below. We cannot address everything in these pages, so please contact the vendor directly with your questions and concerns.

All prices are good through **December 31, 2022**.

Libraries with high-volume orders should contact vendors to see if additional discounts are available.

The following table summarizes each discount. Please check the appropriate detail page for complete discount and instructions.

Information about the bid process: Requests for proposals (RFPs) were sent out to vendors. Vendors selected offered the best discounts above their normal discounted prices.
<table>
<thead>
<tr>
<th>Company</th>
<th>Products</th>
<th>Discount</th>
<th>Discount Code</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Binding</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HF Group (Formerly Houchen Bindery)</td>
<td>Binds books, paperback, music scores, audio, offers pre-bound books, magazines,</td>
<td>Varies Based on Service</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 3-4</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Books and Audio-Visual</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Baker &amp; Taylor</td>
<td>Books, AV, and music</td>
<td>Up to 45.2%</td>
<td>Colorado Cooperative Purchasing</td>
<td>Page 5-6</td>
</tr>
<tr>
<td>Brodart Books &amp; Automation</td>
<td>Adult and children's books, research and technical materials, and small press</td>
<td>Up to 45.3%</td>
<td>Refer to Quote 93932</td>
<td>Page 9-10</td>
</tr>
<tr>
<td>Ingram Library Services</td>
<td>Books, spoken word audiocassette and CDs, as well as DVD</td>
<td>Up to 45%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 11-12</td>
</tr>
<tr>
<td>Mackin Educational Resources</td>
<td>Books and materials for schools</td>
<td>3-6%</td>
<td>CLICCO</td>
<td>Page 13</td>
</tr>
<tr>
<td>Midwest Library Service</td>
<td>Books</td>
<td>up to 33%</td>
<td>CLiC</td>
<td>Page 14</td>
</tr>
<tr>
<td>Scholastic Library Publishing</td>
<td>Books and materials for schools</td>
<td>30-40%</td>
<td>Must mention CLiC member</td>
<td>Page 16</td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td><strong>Equipment and Supplies</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DEMCO</td>
<td>Library, office &amp; computer supplies, promotional educational material &amp;</td>
<td>5%-16%</td>
<td>C3MP30</td>
<td>Page 17</td>
</tr>
<tr>
<td>K-Log</td>
<td>School and office furniture</td>
<td>5%</td>
<td>CONTRACT-0311</td>
<td>Page 18</td>
</tr>
<tr>
<td>The Library Store</td>
<td>Supplies, furniture, and equipment</td>
<td>4-77% off</td>
<td>CLiC</td>
<td>Page 19</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Subscription</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Meescan NEW!</td>
<td>Subscription-based self-checkout solution</td>
<td>15%</td>
<td>CLiC</td>
<td>Page 20</td>
</tr>
<tr>
<td>Prenax</td>
<td>Periodicals, journals, newspapers, and</td>
<td>-15% to 3%</td>
<td>Colorado Cooperative Purchasing</td>
<td>Page 21</td>
</tr>
<tr>
<td>WT Cox Information Services</td>
<td>Periodicals, journals, newspapers, and</td>
<td>Up to 15%</td>
<td>Colorado Cooperative Purchasing</td>
<td>Page 22</td>
</tr>
</tbody>
</table>
HF Group (Formerly Houchen Bindery)

Serving all of Colorado since 1977 with textbook, library, periodical, and newspaper binding and rebinding. HF Group-NE continues to be an industry leader in standard textbook rebinding as well as transforming new softcovers into hard covers to stretch your school’s budget and drastically extend the life of your book. HF Group-NE provides monthly pick-up and delivery service to the entire front range, so contact them for a schedule to help with any of your mid-year rebinding needs.

- Mention the Colorado Library Consortium Agreement for discount.
- Please check website for various binding information at [www.houchenbindery.com](http://www.houchenbindery.com)
- With order, send any special instructions in writing.
- Freight-HF Group-Nebraska will pick up and delivery back in most cases. Please contact HF Group for quantities totals that are needed for pickup/delivery.

To order:
You may call 1-800-869-0420. Contacts are Damon Osborne or Danielle Kucera. You may also email them at dosborne@hfgroup.com or dkucera@hfgroup.com

Shipping address:
HF Group-NE
340 P1 Street
Utica,NE 68456

Please make attention to Daniele or Damon.

Discounts:

Textbooks: It is HF Group-NE’s policy to use front cover and spines (T4C) with a plain back cover with ISBN barcode on all textbooks unless otherwise requested.
QTY 10- 49 (per invoice) $14.00 per textbook
QTY 50-150 (per invoice) $13.25 per textbook
QTY 151- 400 (per invoice) $12.00 per textbook

**less than 10 copies of a single title will have a $1.25 upcharge. This upcharge is due to more labor needed to set up our machines for these smaller quantity titles.

Textbook Plus: Books that have a tight inner margin we can bind by hand to save maximum amount of inner margin. This is used only when necessary.
$16.00 per book for T4C
$16.50 per book for cloth cover

Class Novels: These would be identical paperback books in quantities of 10 or more. They will be converted into hard covers.
$11.85 per book

Library books: Digicover: we scan how cover arrives-- we do not edit. Also, if there is no spine, we automatically make a spine. The upcharge to make a spine is $3.00.

Library price includes cloth covers & digicover (formerly realwraps, lamijacs, and 4 Color copy).
Up to 12" $12.95 per book
Magazine/Music score up to 12" $14.00
Newspapers-tabloid size (up to 17") $55.00
Newspapers-full size (up to 23") $100.00
Additional services:
Picture Perfect (our graphic department can create graphic cover for a book that did not have one.) Call for quote. For questions regarding this please contact Damon or Danielle

Call Numbers add $1.25 per line
Insert Tattletape add $1.00 each
Extra Thickness over 2 W' add $3.25 per inch
Over 12" add $3.25 per inch
Make a spine add $3.00
Recase add $9.00
Tyvek Pocket add $8.00

Hourly Labor add $15.00 per 15 minutes

Transportation/Handling add $55.00 per invoice**
**if in our route distribution area and a minimum 50 books
**if hwy fuel goes over $4 gallon, please add $10 to above T/H
***if hwy fuel goes over $4.50-$5.50 gallon, please add an additional $10 to above T/H

MINIMUM CHARGE PER INVOICE $225.00

Individual or staff personal books can be bound using our basic standard method at $40.00 each. These will be checked in, handled, and billed separately from your facility’s order (please send these boxed separately with complete information and contact information to Damon Osborne’s attention).

Please visit www.houchenbindery.com to view all methods of binding or call them with any questions.
Baker & Taylor (B&T)

B&T provides books, AV, music, and related cataloging and processing services.
• Include “Colorado Cooperative Purchasing Agreement” on your orders
• Discounts for Public Library, Academic Library, and Special Library/State Agency members
• Provide all products with Free Shipping. FOB Destination from a primary service center
• Personal staff orders will be charged shipping
• No minimum order
• Payment terms are net 30 days from date of invoice
• Special service discounts are available for cataloging, processing, and customized technical services – contact vendor for information

To Order:

**Books & Spoken Word**
Baker & Taylor
Attn: Ordering Dept
3584 Old Maysville Road
Commerce, GA 30529
orders@baker-taylor.com
Phone: 800-775-1100
Fax: 800-775-7480
www.baker-taylor.com

**DVD and Music CDs**
Baker & Taylor
875 Greentree Road, Building 7
Suite 678
Pittsburgh, PA 15220
dan.metro@baker-taylor.com
Phone: 800-775-2600
Fax: 888-285-8922
www.baker-taylor.com

Contact:

Customer Service — Book/Spoken Word Audio
Anita Glover
800-775-1200 x2767
Anita.glover@baker-taylor.com

Customer Service DVD/Blu-Ray/Music CD Dan Metro
800-775-3300 x2097
Dan.metro@baker-taylor.com

Public Library Sales Consultant
Jean Johnson
800-775-7930 x1039
Jean.Johnson@baker-taylor.com

Academic Library Sales Manager
Lynne Karle
760-519-4153
lynne.karle@baker-taylor.com
### Discount: Materials

<table>
<thead>
<tr>
<th>Material</th>
<th>Discount (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adult &amp; Juvenile Hardcover Trade Editions</td>
<td>45.5%</td>
</tr>
<tr>
<td>Adult Quality Paperback Editions</td>
<td>40%</td>
</tr>
<tr>
<td>Mass Market Paperback Editions</td>
<td></td>
</tr>
<tr>
<td>Single Edition Reinforced (Juvenile)</td>
<td>21%</td>
</tr>
<tr>
<td>Publisher's Library Edition (Juvenile)</td>
<td></td>
</tr>
<tr>
<td>University Press Trade Ed.</td>
<td>10%</td>
</tr>
<tr>
<td>(may be of any binding and include some spoken word audio)</td>
<td></td>
</tr>
<tr>
<td>Text, Technical, Reference, Professional Medical, and University Press</td>
<td>0-21%</td>
</tr>
<tr>
<td>Small Press, some University Press titles</td>
<td></td>
</tr>
<tr>
<td>Please see notes below: (b), (c), and (d)</td>
<td></td>
</tr>
<tr>
<td>(excluding University Press Trade Editions) and/or Titles of Limited Demand</td>
<td></td>
</tr>
<tr>
<td>(may be of any binding and include some spoken word audio)</td>
<td></td>
</tr>
<tr>
<td>Imported English &amp; Non-English Language Editions</td>
<td>0%</td>
</tr>
<tr>
<td>Enhanced Service Program</td>
<td>0% plus $4.95/unit</td>
</tr>
<tr>
<td>Spoken-Word Audio</td>
<td>45%</td>
</tr>
<tr>
<td>Board Books</td>
<td>21%</td>
</tr>
<tr>
<td>Novelty Items/Activity Books</td>
<td>21%</td>
</tr>
<tr>
<td>Special Programs such as</td>
<td>0-24%</td>
</tr>
<tr>
<td>PawPrints, Turtleback editions, Playaway Audio Editions</td>
<td></td>
</tr>
</tbody>
</table>

- (b) Titles which receive minimal publisher discount will be invoiced at publisher’s list price.
- (c) Represents publishers with limited sales volume, based upon a semi-annual review. These titles may be of any binding type or publisher of origin.
- (d) Represents individual titles which do not qualify for preferred stock status (based upon a quarterly re-view) and individual titles which qualify for preferred stock status, but have limited demand (calculated over a rolling 12 month period). These titles may be of any binding type or publisher of origin.
- (e) Titles where Baker & Taylor receives no discount from the publisher or prepayment is required by the publisher or publishers whose titles have limited demand and/or non-commercial publishers will be invoiced at list price plus $4.95/unit service charge.
Discount: Cataloging and Processing-Book Materials

<table>
<thead>
<tr>
<th>Item</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barcode</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Spine Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>MARC Records (download from Internet)</td>
<td>$0.35/rec.</td>
</tr>
<tr>
<td>Mylar Jacket (loose)</td>
<td>$0.74/unit</td>
</tr>
<tr>
<td>Mylar Jacket (glued)</td>
<td>$0.79/unit</td>
</tr>
<tr>
<td>Mylar Jacket (taped)</td>
<td>$0.99/unit</td>
</tr>
<tr>
<td>3M Theft Protection</td>
<td>$0.69/unit</td>
</tr>
<tr>
<td>Checkpoint Theft</td>
<td>$0.69/unit</td>
</tr>
<tr>
<td>Plastic Lamination of Paperback Covers</td>
<td></td>
</tr>
<tr>
<td>Standard (10 mil):</td>
<td>$2.09/unit</td>
</tr>
<tr>
<td>Poly (7mil):</td>
<td>$1.59/unit</td>
</tr>
<tr>
<td>Spoken Word Audio (Digital Media Processing, repackaging into upgraded case)</td>
<td>$5.79/unit</td>
</tr>
<tr>
<td>RFID (tag and application)</td>
<td>$0.49/unit</td>
</tr>
<tr>
<td>RFID Bundle (includes tag, application, and linking)</td>
<td>$0.79/unit</td>
</tr>
</tbody>
</table>
## Discount: Audio Visual Products-All Libraries

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Discount/Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Music-compact discs</td>
<td>25%</td>
</tr>
<tr>
<td>DVD/Blu-ray</td>
<td>29.5</td>
</tr>
<tr>
<td><strong>% Cataloging</strong></td>
<td></td>
</tr>
<tr>
<td>Standard Unedited record</td>
<td>$0.90/record</td>
</tr>
<tr>
<td><strong>Processing</strong></td>
<td></td>
</tr>
<tr>
<td>Remove shrink-wrap and security seals</td>
<td>$0.65/unit</td>
</tr>
<tr>
<td>Remove shrink-wrap &amp; repackage in plastic case</td>
<td>$2.00/unit</td>
</tr>
<tr>
<td><strong>Digital Media Processing</strong></td>
<td>$2.50/unit</td>
</tr>
<tr>
<td>(includes removal of shrink-wrap and security devices, re-package in standard case, insertion of scanned publisher artwork, and one embedded label)</td>
<td></td>
</tr>
<tr>
<td>Additional Embedded Labels</td>
<td>$0.20/label</td>
</tr>
<tr>
<td>Hand Applied Labels</td>
<td>$0.30/label</td>
</tr>
<tr>
<td><strong>DVD/Blu-ray Bundle Processing</strong></td>
<td>$4.50/bundle</td>
</tr>
<tr>
<td>(includes removal of shrink-wrap and security devices, re-package in upgraded DVD/Blu-ray cases as appropriate, insertion of scanned manufacturer cover artwork, two embedded labels per cover)</td>
<td></td>
</tr>
<tr>
<td><strong>Component Options</strong></td>
<td></td>
</tr>
<tr>
<td>Disc Hub Label (Scannable or Eye-Readable)</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Barcode Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Custom Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Label Protectors</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Ownership Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Spine Label</td>
<td>$0.25/label</td>
</tr>
<tr>
<td>Theft Detection Device (select one)</td>
<td></td>
</tr>
<tr>
<td>3M: DCD-2 (DVD, single sided)</td>
<td>$1.75/unit</td>
</tr>
<tr>
<td>OR DCD-2 (Music CD)</td>
<td></td>
</tr>
<tr>
<td>CheckPoint: Plain OR Date Due</td>
<td>$ .69/unit</td>
</tr>
<tr>
<td>OR Simulated Barcode Label</td>
<td></td>
</tr>
<tr>
<td><strong>RFID Application</strong></td>
<td>$0.49/unit</td>
</tr>
<tr>
<td>(includes B&amp;T supplied tag and application)</td>
<td></td>
</tr>
<tr>
<td><strong>RFID Bundle</strong></td>
<td>$0.79/unit</td>
</tr>
<tr>
<td>(includes B&amp;T supplied tag, application &amp; linking)</td>
<td></td>
</tr>
</tbody>
</table>
Brodart Co. (Books, AV, and Automation)

Brodart provides adult and children's books, research and technical materials, and small press titles. They also offer Spanish titles.

- Refer to Quote 93932 when placing an order
- Orders may be submitted by mail, fax, phone, or electronically through Bibz.com or BibzII.com.
- Orders can be made with any combination of title, author, publisher or ISBN - no special order form is needed.
- Special services discounts include cataloging, processing, paperback bindery, barcodes, and machine-readable cataloging - contact vendor for information
- No minimum order requirement
- Shipping and Delivery is no charge
- Terms of payment: net 30 days from date of invoice
- Customer Care Staff: Phone: 800-474-9802

To Order: Brodart Co. Books & Library Services
Order Department
500 Arch St.
Williamsport, PA 17701

Phone: 1-800-474-9802
Fax: 1-800-999-6799
Email: bookscs@brodart.com

Discount:

<table>
<thead>
<tr>
<th>Category</th>
<th>Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade Hardcover Editions</td>
<td>45.5%</td>
</tr>
<tr>
<td>Non-Trade Hardcover &amp; Paperback Editions</td>
<td>11.0%</td>
</tr>
<tr>
<td>Publisher's Library Editions</td>
<td>22.0%</td>
</tr>
<tr>
<td>Single Reinforced Editions (school &amp; library)</td>
<td>33.0%</td>
</tr>
<tr>
<td>Trade &amp; Mass Market Paperbacks</td>
<td>40.0%</td>
</tr>
<tr>
<td>Spoken Word Audio</td>
<td>45.0%</td>
</tr>
<tr>
<td>Playaways</td>
<td>20.0%</td>
</tr>
<tr>
<td>Continuations Trade Hardcover Editions</td>
<td>42.0%</td>
</tr>
<tr>
<td>Continuations Non-Trade Hardcover &amp; Paperback Editions</td>
<td>11.0%</td>
</tr>
<tr>
<td>Continuations Trade &amp; Mass Market Paperback Editions</td>
<td>39.0%</td>
</tr>
</tbody>
</table>

- Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment will be discounted at the non-trade discount (11%) or invoiced at the publishers list price.
### Physical Processing:

<table>
<thead>
<tr>
<th>Service</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barcode label</td>
<td>$0.20</td>
</tr>
<tr>
<td>Theft Detection</td>
<td>$0.55</td>
</tr>
<tr>
<td>Mylar jacket</td>
<td>$0.65</td>
</tr>
<tr>
<td>Spine label</td>
<td>$0.20</td>
</tr>
<tr>
<td>BrodartGuard</td>
<td>$2.05</td>
</tr>
<tr>
<td>(Paperback reinforced with laminate)</td>
<td></td>
</tr>
<tr>
<td>BrodartConvert</td>
<td>$4.50</td>
</tr>
<tr>
<td>(Paperback conversion to hardcover)</td>
<td></td>
</tr>
</tbody>
</table>

### Cataloging & Processing Bundles

<table>
<thead>
<tr>
<th>Bundle</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Starter</td>
<td>$1.08</td>
</tr>
<tr>
<td>Includes a full MARC record with associated holdings tag, mylar jacket or label protector, linked barcode label and spine label.</td>
<td></td>
</tr>
<tr>
<td>Flex</td>
<td>$2.70</td>
</tr>
<tr>
<td>Includes a full MARC record with associated holdings tag, mylar jacket or label protector, linked barcode label, spine label, genre label, date stamp and property stamp.</td>
<td></td>
</tr>
<tr>
<td>Compleat</td>
<td>Available upon request</td>
</tr>
<tr>
<td>Includes a full MARC record with associated holdings tag, mylar jacket or label protector, linked barcode label, spine label, genre label, date stamp and property stamp. A specific price will be determined based on final requirements.</td>
<td></td>
</tr>
</tbody>
</table>

### Collection Development Services

<table>
<thead>
<tr>
<th>Service</th>
<th>Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Collection Builder</td>
<td>No charge</td>
</tr>
<tr>
<td>Customized selection lists</td>
<td></td>
</tr>
<tr>
<td>FASTips</td>
<td>No charge</td>
</tr>
<tr>
<td>Standing orders</td>
<td></td>
</tr>
<tr>
<td>TIPS, online</td>
<td>No charge</td>
</tr>
<tr>
<td>Lists posted to your Bibz account</td>
<td></td>
</tr>
<tr>
<td>TIPS, Silver</td>
<td>No charge</td>
</tr>
<tr>
<td>Standard specialty selection lists</td>
<td></td>
</tr>
<tr>
<td>TIPS, Diamond</td>
<td>Up to 3 profiles for $100 monthly</td>
</tr>
<tr>
<td>Customized selection lists</td>
<td></td>
</tr>
<tr>
<td>Up to 8 profiles for $200 monthly</td>
<td></td>
</tr>
<tr>
<td>Up to 15 profiles for $300 monthly</td>
<td></td>
</tr>
</tbody>
</table>

### Discounts For Library, Audiovisual & Archival Supplies

<table>
<thead>
<tr>
<th>Discount Type</th>
<th>Discount Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Discount</td>
<td>20.0%</td>
</tr>
<tr>
<td>Shipping Discount Free shipping on stocked consumable supply orders over $100</td>
<td></td>
</tr>
<tr>
<td>Delivery Terms 7 to 10 days after receipt of order of in-stock items</td>
<td></td>
</tr>
<tr>
<td>Shipping Details Orders placed by 2 PM EST for in-stock items ship same day. Orders ship via Best Means.</td>
<td></td>
</tr>
</tbody>
</table>

### Discounts For Furniture & Equipment

<table>
<thead>
<tr>
<th>Discount Type</th>
<th>Discount Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Product Discount</td>
<td>15.0%</td>
</tr>
<tr>
<td>Shipping Discount N/A</td>
<td></td>
</tr>
<tr>
<td>Delivery Terms 4 to 6 weeks after receipt of order</td>
<td></td>
</tr>
<tr>
<td>Shipping Details Freight charges will be added to final invoice</td>
<td></td>
</tr>
<tr>
<td>Payment Terms Net 30</td>
<td></td>
</tr>
<tr>
<td>Expiration Date December 31, 2022 / Please reference Quote #93932 when placing your order.</td>
<td></td>
</tr>
</tbody>
</table>
INGRAM LIBRARY SERVICES, INC.

Ingram provides books, spoken word audio CDs, music CDs, pre-recorded DVDs/Blu-Ray, E-books, and E-audio.

- Colorado libraries wishing to establish or maintenance an account should contact the Account Services Department at 800-937-5300 to set-up or update an account under the contract for the **Colorado Cooperative Purchasing Agreement**
- Ingram can accept orders by toll-free phone, toll-free fax, mail, electronically, (email and/or EDI – Electronic Data Interchange), or through ipage.
- Ingram offers processing and cataloging services for products purchased through Ingram; contact your Account Service Coordinator
- Net 30 days
- Orders will ship with Ingram-paid freight from your primary distribution center in Roseburg, Oregon. Shipments of 15 or more units from your secondary distribution center in La Vergne, Tennessee qualify for Ingram-paid freight. Shipments of less than 15 units from this distribution center will be charged a flat $6.00 shipping fee. This flat fee amount or qualifying unit quantity is subject to change with notice. Items picked, packed, and shipped together count as an individual shipment. Distribution center designation is subject to change by Ingram to provide the best service for your Library. Items receiving custom cataloging or digital processing services or opening day collection orders may ship from a single distribution center exclusively.
- No account minimum.
- Discounts are fixed and do not require maximum copies
- There is NOT an annual spend limit commitment

**To Order:**

Phone Orders: Book, Audiovisual and Digital  
800-937-5300 Option 1, then 2  
Fax Orders: 800-677-5116  
ipage® Online: [https://ipage.ingramcontent.com](https://ipage.ingramcontent.com)

**Contacts:**

- Amy Sackett, Sr. Sales Representative ......................... 724-953-9807  
  Email: amy.sackett@ingramcontent.com
- Brandy Swett, Inside Sales Representative .................. Ext. 31310  
  Email: brandy.swett@ingramcontent.com

Customer Care, 800-937-5300, Option 1, then 1  
  Email: ILSCustomer.service@ingramcontent.com  
  (To set up an account for information on programs and services)
Credit Department 800-937-8100
Stock Status 800-937-5300, Option 1, then 4
Technical Support 800-937-7978
<table>
<thead>
<tr>
<th>Category</th>
<th>Public and Academic</th>
<th>School, Special &amp; Correctional</th>
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<tr>
<td>Trade Hardcover</td>
<td>45.0%</td>
<td>42.6%</td>
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<tr>
<td>Trade Quality Paperbacks</td>
<td>39.0%</td>
<td>36.0%</td>
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<td>Mass Market Paperbacks</td>
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<td>Library Binding Editions</td>
<td>19.0%</td>
<td>21.0%</td>
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<td>Graphic Novels</td>
<td>19.0%</td>
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<tr>
<td>Short Discounted Titles</td>
<td>8.0-19.0%</td>
<td>8.0-19.0%</td>
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<tr>
<td>University Press</td>
<td>10.0%</td>
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</tr>
<tr>
<td>Spoken Word Audio-Trade</td>
<td>45.0%</td>
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<tr>
<td>Spoken Word Audio-Non-Trade</td>
<td>5-35.0%</td>
<td>5-35.0%</td>
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<tr>
<td>DVD</td>
<td>28.0%</td>
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<tr>
<td>Music</td>
<td>5-35.0%</td>
<td>5-35.0%</td>
</tr>
<tr>
<td>Net Titles</td>
<td>0% no service charge</td>
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MACKIN Educational Resources

Mackin offers books, non-print and digital library materials with custom cataloging and processing.

- All orders must reference CLiC or CLICCO when placing an order
- Free standard ground shipping- ships 28-45 days after receipt of order
- No minimum order
- Free MackinVIA™ account for your digital purchases

Colorado Consultant:

Andy Wills  
Phone: 701-404-0279  
Email: andy.wills@mackin.com

To Order:

Online:  www.mackin.com  
Email: orders@mackin.com  
Phone:  800-245-9540  
Fax:  800-369-5490  
Mail:  3505 County Road 42 West  
Burnsville, MN 55306

Discount:

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<th>Item Type</th>
<th>Additional Discount off Mackin.com</th>
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<tbody>
<tr>
<td>Print Books</td>
<td>+6%</td>
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<tr>
<td>Library /Reinforced, Trade-Hardcover, Paperback, MackinBounds</td>
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</tr>
<tr>
<td>Multimedia</td>
<td>+3%</td>
</tr>
<tr>
<td>DVDs, BluRay, audio/music CDs and MP3s</td>
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<tr>
<td>eBooks</td>
<td>+6%</td>
</tr>
<tr>
<td>Digital Audiobooks</td>
<td>+6%</td>
</tr>
</tbody>
</table>

*Online curriculums, databases, makerspace products, streaming videos, and Playaways are excluded from additional discounts but are available at standard Mackin.com prices.*

Mackin offer free Cataloging, free processing options, and free shipping

**FREE Cataloging/Processing:**

- Complete MARC record (by email or download)
- One Barcode
- One Spine Label
- Mylar (on jacketed books)
Midwest Library Service

Midwest Library Service offers books from U.S., Canadian, and U.K. publishers.
- Must mention membership in CLiC to receive discount
- No minimum order.
- Freight terms include waived shipping fees with a yearly commitment of at least $10,000 in expenditures

To Order: Midwest Library Service
11443 St. Charles Rock Road
Bridgeton, MO 63044
Phone: 800-325-8833
Fax: 800-962-1009
Email: orders@midwestls.com
Website: www.midwestls.com

Regional Sales Manager, Steven Chase
Phone: 314-873-2972
Email: chase@midwestls.com

To Establish an Account and Order:
Library Service Representative, Trish Banta
Phone: 800-325-8833
Email: banta@midwestls.com

Standing Order and
Continuations: Representative,
Jackie Madden Email:
madden@midwestls.com

Discount:

<table>
<thead>
<tr>
<th>Category</th>
<th>Discount</th>
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<tbody>
<tr>
<td>Adult &amp; Juvenile Hardcover Trade Editions</td>
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</tr>
<tr>
<td>Adult &amp; Juvenile Quality &amp; Mass Market Paperbacks</td>
<td>10%</td>
</tr>
<tr>
<td>University Press</td>
<td>17%</td>
</tr>
<tr>
<td>Sci-Tech-Health Sciences</td>
<td>15%</td>
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<tr>
<td>Text, Technical, Reference, Small Press, &amp;</td>
<td>0-5%</td>
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<tr>
<td>Titles of Limited Demand</td>
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<tr>
<td>Publisher Library Bindings</td>
<td>5-15%</td>
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<tr>
<td>Short Discount Titles</td>
<td>5%</td>
</tr>
<tr>
<td>Net Titles</td>
<td>0%</td>
</tr>
</tbody>
</table>

Note: Titles which receive minimal publisher discount will be invoiced at publisher's list price. Titles where Midwest receives no discount from publisher, or when prepayment is required by the publisher, or books of small, limited in-demand and/or non-commercial publishers will be invoiced at list price plus a nominal service charge.
Midwest Tape

Midwest Tape offers audiovisual materials.
- Must mention membership in CLiC to receive discount
- No minimum order.
- Free freight for member libraries

To Order: Midwest Tape
P.O Box 820
Holland, OH 43528
Phone: 800-875-2785
Fax: 800-444-6645
Email: info@midwesttapes.com
Website: www.midwesttapes.com

Jeff Clark, Senior Account Executive
Phone: 800-875-2785
Email: jclark@midwesttapes.com

Kelly White, Customer Service Manager
Phone: 800-875-2785
Email: kwhite@midwesttapes.com

Jeff Clark, Account Executive
Phone: 800-875-2785
Email: jclark@midwesttapes.com

Jess Phillips Account Executive
Phone: 800-875-2785
Email: jphillps@midwesttapes.com

Discount:
- Percents are off Manufacturer's Suggested Retail Price.
- Discount will be reflected on website by registered members
  - 25% DVD and Blu-ray DVD titles (includes all new releases and back catalog titles)
  - 25% CD Music (includes all new release and back catalog titles and Universal Music titles)
  - 0% Audiobooks are repackaged in a SoundSafe™ Case
  - 20% Playaways

Hoopla:
- No long-term contracts/commitment
- No Set-up, Platform, or Annual Fees or content transfer fees (for next generation hoopla content)
- Can cancel service at any time with a 60 days written notice
- Typically there is an initial 1-time request, that never expires, and goes toward circulations only. Waiver of that requirement.
Scholastic Library Publishing

Scholastic creates quality educational and entertaining materials and products for use in school and at home, including children's books, magazines, technology based products, teacher materials, television programming, film, videos and toys.

- Must mention that you are a member of CLiC
- No minimum order requirements
- Free shipping and handling on orders of $350 or more. For orders less than $350, there is a 5% charge.
- After the receiving the purchase order-our delivery terms are: 10-14 days non library processed orders &
  21-30 days library processed orders.
- When ordering include: title, ISBN, quantity, ship to & bill to information, and contact information

To Order:
Scholastic Library Publishing, Inc.
PO Box 3765
Jefferson City, MO 65102
Phone: 800-621-1115 x2 followed by xl
Fax: 866-783-4361
E-mail: slpservice@scholastic.com

Colleen Burns
Phone: 800-387-1437 x621
Fax: 877-242-5865
E-mail: cburns@scholastic.com

Discount:
For Print
Reinforced Library Binding (Children's Press, Franklin Watts, Selected Scholastic titles) 30% off list price
Board Books (Children's Press) 30% off list price

Free shipping and handling on orders of $350 or more. For orders less than $350, there is a 5% charge

For Digital
Scholastic Go, TrueFlix, FreedomFlix, ScienceFlix, Schoastic Teachables, Watch & Learn Library
Please Contact Kira Zimmerman at CLiC coophelp@clicweb.org
DEMCO, INC.

DEMCO provides supplies, furniture, equipment, personal and professional service support, ideas and how-to tips.

- Include discount code C3MP30 on all orders.
- **$75 minimum order (after discount) for all terms to apply**
  - Payment terms Net 30 days
- DEMCO, Inc. will pay regular FedEx Ground delivery service on all stock orders. Transportation will be prepaid and added to all drop-shipped orders, such as furniture and equipment. DEMCO provides good faith shipping estimates on all orders. Express shipping is not included.
- Discounts under this agreement cannot be used in conjunction with bids, sale catalogs, or some promotions and specials. In the event a sale price is lower than your discounted price, you will be given the best price.

Exclusions:
- Security products
- Demco Software
- littleBits products
- Licensed Products including but not limited to: Dr. Seuss™, Pete the Cat, Eric Carle™,
  See exclusions list here.

To Order:
- E-mail: order@demco.com
- Phone: 800-356-1200
- Fax: 800-245-1329
- Web: www.demco.com

For large orders, or purchases over $2,000, please contact the DEMCO Inside Sales Team toll free 800-462-8709 or email quote@demco.com. You may be eligible for special bid pricing.

Contact Information:
- Kristopher L Snow
- Contracts Facilitator
- 866-558-9068
- contracts@demco.com

Discount:
- 16% on library, office, and technology supplies (consumables)
- 5% on Learning Materials
- 5% on equipment (non-consumables)
- 5% on furniture under $2,000
K-Log

K-Log offers school and office furniture.
- To receive discount, enter or mention code: CONTRACT-0311
- No minimum order.
- All orders are shipped “F.O.B. Destination”
- Contact the sales department or use the website to calculate shipping for the order.
- All deliveries shall be Freight Prepaid and added to the invoice.

To Order:
K-Log
1224 27th Street
Zion, IL 60099

Phone: 800-872-6611
Fax: 847-872-3728
Sales & Cust. Service: info@k-log.com
Website: www.k-log.com
Purchase Orders: orders@k-log.com

Payments may be sent
to: K-Log, Inc.
PO Box 5
Zion, IL 60099
Fax: 847-872-3728
Email: orders@k-log.com

Discount:

Additional 5% off stated catalog and website prices

Copies of our printed catalog, plus electronic price lists, are included

If the item has established quantity breaks, the 5% discount will be calculated from the quantity
break price.

Additional volume discounts may be available on larger orders, and are quoted on a per project
basis.
The Library Store, Inc.

The Library Store provides library supplies, furniture, and equipment.

- Reference code # CLIC for discount at time of order. Please enter code in the “Bid or Coupon Code” box and press apply when ordering to receive the discount. Credit will not be given after order is done.
- Minimum order of $100.00 to receive discount and free shipping on stock products
- Shipping charges will be prepaid and added to invoice for products shipping by Truck or Factory Direct
- Items from warehouse will ship within 48 hrs. (ARO) and arrive in 5-10 business days; items from manufacturer have various lead times, usually shipping within 1-12 weeks.
- All shipments must be inspected and signed for accordingly

To Order:

The Library Store, Inc.
301 E. South Street
P.O. Box 964
Tremont, IL 61568-0964

Customer Care
Phone: 800-548-7204
Fax: 800-320-7706
Email: customerservice@thelibrarystore.com
Website: www.thelibrarystore.com with online order form

Sales Representative
Shayla DuBois
Phone: 800-548-7204 x7235
Email: bids@thelibrarystore.com

Discount:
Depending on item 4- 77% off normal pricing. Average discount 10%.
Some items excluded.
Meescan is a subscription-based self-checkout solution that is flexible enough to meet the needs of libraries of all kinds and sizes. Patrons can use the Meescan app for self-checkout on their personal devices or on small Meescan kiosks in the library. This self-checkout solution supports EM, RIFD, and passaround security, and works with any ILS that supports SIP2. Meescan also comes with a full suite of features at no extra cost, including wireless receipt printing, fee payments, Returns, and touchless kiosk mode.

- An annual Meescan license includes the use of the app on both patrons’ personal devices and on any Meescan kiosks in the library. There are no additional fees for maintenance, as maintenance, warranty, and support are included in the license.
- Mention CLiC membership to receive discount.

To Order:

To learn more about Meescan and begin the ordering process, request a quote, or book a demo.
Request a quote: [https://meescan.com/request-a-quote](https://meescan.com/request-a-quote)
Book a demo: [http://www.meescan.com/request-a-demo](http://www.meescan.com/request-a-demo)

Contact:

Robyn Petrik  
Manager, Business Development  
#203 - 22320 Lougheed Hwy  
Maple Ridge, BC V2X 2T4  
Phone: 1-888-510-7095 ext. 103  
Email: robyn.petrik@meescan.com  
Web: www.meescan.com

Discount:

Member libraries of CLiC receive 15% off the cost of an annual Meescan license
Prenax, Inc

Prenax provides subscription services for e-journals, on-line content, digital, e-books, databases, books, newspapers, memberships, loose-leaves, and multi-user licenses.

- Mention the Colorado Cooperative Purchasing Agreement for discount
- Orders may be placed by mail, phone, fax, or electronically using Prenax Online
- For exact pricing, please submit entire title list or representative title list for a no-obligation quote
- Pricing will be F.O.B destination
- No minimum order
- Net 30-day payment

Contacts and Order Submittal Process

Quote Requests and Order Placements for Libraries:
Dolores Deneault, Regional Library Sales Manager Prenax, Inc.
10 Ferry Street, Suite 429
Concord, NH 03301
Phone: 603-717-0383 Ext. 146
Fax: 603.226.9443
Email: Dolores.Deneault@Prenax.com
Website: www.prenax.com

Quote Requests and Order Placements for US Government: Martha Keene, Government Contracts Manager Prenax, Inc.
10 Ferry Street, Suite 429
Concord, NH 03301
Phone: 603-717-0383 Ext. 120
Fax: 603.226.9443
Email: martha.keene@prenax.com
Website: www.prenax.com

Details of what library orders should include:
- List of titles with publisher names
- ISSN numbers
- Number of users or subscribers
- Number of locations
- Addresses of all locations (if more than one)

Discount:
Discounts are based on the mix of titles and with Prenax receiving your list in its entirety, with minor changes only.
Discounted service fees range from (negative) -15% up to (Positive) +3%. Actual service charge offered will depend on final mix of titles.
Service charge offer is all-inclusive for our dedicated and seasoned Customer Service Executive (CSE) and full use of Prenax Online.
WT Cox Information Services

WT Cox provides periodicals, journals, and newspapers.
- Mention the Colorado Cooperative Purchasing Agreement for discount
- Orders may be placed by mail, phone, fax, or electronically using CoxNet
- For exact pricing, please submit entire title list for a no-obligation quote
- No minimum order
- Payment due upon receipt of invoice

Contact Information:
Sales representative:
  Didi Holden
  Phone: 800-571-9554 x 259
  Fax: 877-755-6274
  Email: didi@wtcox.com

Customer Service representative for schools:
  Karen Cashman
  Phone: 800-571-9554 x 248
  Fax: 877-755-6274
  Email: kcashman@wtcox.com

Customer Service representative for libraries:
  Shannon Jackson
  Phone: 800-571-9554 x 274
  Fax: 877-755-6274
  Email: shannon@wtcox.com

To Order: Cox Subscriptions, Inc. dba WT Cox Information Services
  Attn: Deana Ward
  201 Village Road
  Shallotte, NC 28470
  Phone: 800-571-9554 x 201
  Fax: 877-755-6274
  Email: orders@wtcox.com

With each order include BILL TO and SHIP TO, title requested with quantity of each title and requested start date. Please provide complete information of contact to include phone, fax and email addresses.

Discount:

Discount is offered based on the condition that WT Cox receives your list in its entirety with only minor changes such as additions, deletions, and/or quantity changes.
- 10-15% on all titles to Schools
- 6-8% on discountable titles to Public Libraries
- 0 to 3% service charge to Special Library/Academics
- 0 to 1% service charge to Community Colleges
- Special pricing for Journal Finder available. Contact Customer Service representative for pricing.

Freight Terms
  FOB Destination