

# Colorado Library Consortium (CLiC) Colorado Cooperative Purchasing Agreement 2024 Vendor Discounts

The following library vendor discounts are available exclusively to Colorado libraries. Categories of discounts include Binding, Books and A/V Material, Equipment and Supplies, and Subscriptions. Instructions for obtaining these discounts are included with each vendor's listing below. We cannot address everything on these pages, so please contact the vendor directly with your questions and concerns.

All prices are good through **December 31, 2024**.

Libraries with high-volume orders should contact vendors to see if additional discounts are available.

The following table summarizes each discount. Please check the appropriate detail page for complete discounts and instructions.

Information about the bid process: Requests for proposals (RFPs) were sent out to vendors. Vendors selected offered the best discounts above their normal discounted prices.

<b>Company</b>	<b>Products</b>	<b>Discount</b>	<b>Discount Code</b>	<b>Details</b>
<b>Binding</b>				
HF Group (Formerly Houchen Bindery)	Binds books, paperback, music scores, audio, offers pre-bound books, magazines	Varies Based on Service	Colorado Cooperative Purchasing Agreement	<a href="#">Page 3-4</a>
<b>Books and Audio-Visual</b>				
Baker & Taylor	Books, AV, and music	Up to 45.2%	Colorado Cooperative Purchasing	<a href="#">Page 5-8</a>
Brodart Books & Automation	Adult and children's books, research and technical materials, and small press	Up to 45.3%	Colorado Cooperative Purchasing Agreement	<a href="#">Page 9-10</a>
Ingram Library Services	Books, spoken word CDs, DVDs	Up to 45%	Colorado Cooperative Purchasing Agreement	<a href="#">Page 11-13</a>
Mackin Educational Resources	Books and materials for schools	3-6%	CLICCO	<a href="#">Page 14</a>
Midwest Tape	Audiovisual materials	15% - 25%	CLiC	<a href="#">Page 15</a>
Scholastic Library Publishing	Books and materials for schools	30%	Must mention CLiC member	<a href="#">Page 16</a>
<b>Equipment and Supplies</b>				
DEMCO	Library, office & computer supplies, promotional educational material &	5%-16%	C3MP30	<a href="#">Page 17</a>
K-Log	School and office furniture	5%	CONTRACT-0311	<a href="#">Page 18</a>
The Library Store	Supplies, furniture, and equipment	4- 77% off	CLiC	<a href="#">Page 19</a>
<b>Subscription</b>				
Meescan	Subscription-based self-checkout solution	10%	CLiC	<a href="#">Page 20</a>
Prenax	Periodicals, journals, newspapers, and	-15% to 3% service fee	Colorado Cooperative Purchasing	<a href="#">Page 21</a>
WT Cox Information Services	Periodicals, journals, and newspapers	Up to 15%	Colorado Cooperative Purchasing	<a href="#">Page 22</a>

# HF Group (Formerly Houchen Bindery)

Serving all of Colorado since 1977 with textbook, library, periodical, and newspaper binding and rebinding. HF Group -NE continues to be an industry leader in standard textbook rebinding as well as transforming new softcovers into hard covers to stretch your school's budget and drastically extend the life of your book. HF Group-NE provides monthly pick-up and delivery service to the entire front range, so contact them for a schedule to help with any of your mid-year rebinding needs.

- Mention the Colorado Library Consortium Agreement for discount.
- Please check website for various binding information at [www.houchenbindery.com](http://www.houchenbindery.com)
- With order, send any special instructions in writing.
- Freight-HF Group-Nebraska will pick up and delivery back in most cases. Please contact HF Group for quantities totals that are needed for pickup/ delivery.

## To order:

Phone: 800-869-0420.

Contacts:

Damon Osborne [dosborne@hfgroup.com](mailto:dosborne@hfgroup.com)

Danielle Kucera [dkucera@hfgroup.com](mailto:dkucera@hfgroup.com)

Shipping address:

HF Group -NE 340

1st Street

Utica, NE 68456

Please make attention to Daniele or Damon.

## Discounts:

Textbooks: It is HF Group-NE's policy to use front cover and spines (T4C) with a plain back cover with ISBN barcode on all textbooks unless otherwise requested .

QTY 1 - 25 (per invoice)/ \$19.50 per textbook

QTY 26- 50 (per invoice)/ \$ 17.50 per textbook

QTY 51- 150 (per invoice)/ \$16.50 per textbook

QTY 151- 400 (per invoice)/ \$14.25 per textbook

\*\*less than 10 copies of a single title will have a \$2.00 upcharge. This upcharge is due to more labor needed to set up our machines for these smaller quantity titles.

Textbook Plus: Books that have a tight inner margin we can bind by hand to save maximum amount of inner margin. This is used only when necessary.

\$18.50 per book for T4C

\$18 .50 per book for cloth cover

Class Novels: These would be identical paperback books in quantities of 10 or more. They will be converted into hard covers.

\$13.90 per book

Library books: Digicover: we scan how cover arrives-- we do not edit. Also, if there is no spine, we automatically make a spine. The upcharge to make a spine is \$5.00.

Library price includes cloth covers & digicover (formerly realwraps, lamijacs, and 4 Color copy).  
Up to 12" \$18.65 per book

Magazine/Music score up to 12"	\$20.65
Thesis- spine stamping only	\$23.75
Newspapers-tabloid size (up to 17")	\$130.00
Newspapers-full size (up to 23")	\$170.00

Additional services:

Picture Perfect (our graphic department can create graphic cover for a book that did not have one.) Call for quote. For questions regarding this please contact Damon or Danielle

Call Numbers	add \$1.70 per line
Insert Tattletape	add \$1.60 each
Extra Thickness over 2 ½"	add \$5.00 per inch
Over 12"	add \$5.00 per inch
Make a spine	add \$5.00
Recase	add \$11.00
Tyvek Pocket	add \$11.00
Hourly Labor	add \$20.00 per 15 minutes

\*Products & Services requested, but not listed, will be billed at our List Price

Transportation/Handling	add \$75.00 per invoice**
**if in our route distribution area and a minimum 50 books	
**if hwy. fuel goes over \$4 gallon, please add \$10 to above T/H	
***if hwy. fuel goes over \$4.50-\$5.50 gallon, please add an additional \$10 to above T/H	

MINIMUM CHARGE PER INVOICE \$225.00

Individual or staff personal books can be bound using our basic standard method at \$50.00 each. These will be checked in, handled, and billed separately from your facility's order (please send these boxed separately with complete information and contact information to Damon Osborne's attention).

Please visit [www.houchenbindery.com](http://www.houchenbindery.com) to view all methods of binding or call with any questions

# Baker & Taylor (B&T)

B&T provides books, AV, music, and related cataloging and processing services.

- Include “**Colorado Cooperative Purchasing Agreement**” on your orders
- Discounts for Public Library, Academic Library, and Special Library/State Agency members
- Provide all products with Free Shipping. FOB Destination from a primary service center
- Personal staff orders will be charged shipping
- No minimum order
- Payment terms are net 30 days from date of invoice
- Special service discounts are available for cataloging, processing, and customized technical services – contact vendor for information
- Freight Terms

Baker & Taylor will provide all products FOB Destination with Free Shipping from the primary service center in Momence, IL. A transportation surcharge of 1.0% per invoice total (excluding cataloging and processing fees) for books and spoken word audio materials will appear as a separate line item on each invoice. The maximum fee will be \$25.00 per invoice. As a courtesy, Baker & Taylor will extend the discount plan to staff accounts (personal use), however, all staff account orders will be delivered FOB Shipping Point, Charge Shipping.

## To Order:

Online Ordering (all products):  
<https://ts360.baker-taylor.com>

### Books & Spoken Word

Baker & Taylor  
Attn: Ordering Dept  
3584 Old Maysville Road  
Commerce, GA 30529  
[orders@baker-taylor.com](mailto:orders@baker-taylor.com)  
Phone: 800-775-1100  
Fax: 800-775-7480  
[www.baker-taylor.com](http://www.baker-taylor.com)

### DVD and Music CDs

Baker & Taylor  
2810 Coliseum Centre Drive, Suite 300  
Charlotte, NC 28217  
[dan.metro@baker-taylor.com](mailto:dan.metro@baker-taylor.com)  
Phone: 800-775-2600  
Fax: 888-285-8922  
[www.baker-taylor.com](http://www.baker-taylor.com)

## Contact:

Customer Service  
Book/Spoken Word Audio  
Anita Glover  
800-775-1200 x2767  
[Anita.glover@baker-taylor.com](mailto:Anita.glover@baker-taylor.com)

DVD/Blu-Ray/Music CD  
Dan Metro  
800-775-3300 x2097

[Dan.metro@baker-taylor.com](mailto:Dan.metro@baker-taylor.com)

Sales Staff  
Public Library Sales Consultant  
Jean Johnson  
800-775-7930 x1039  
[Jean.Johnson@baker-taylor.com](mailto:Jean.Johnson@baker-taylor.com)

Academic Library Sales Manager  
Lynne Karle

760-519-4153  
[lynne.karle@baker-taylor.com](mailto:lynne.karle@baker-taylor.com)

## Discount: Materials

### Material

Adult & Juvenile Hardcover Trade Editions:	45.5%
Adult & Juvenile Quality Paperback Editions	40%
Mass Market Paperback Editions	
Single Edition Reinforced (Juvenile)	21%
Publisher's Library Edition (Juvenile)	
University Press Trade Ed. (may be of any binding and include some spoken word audio)	10%
Text, Technical, Reference, Professional Medical, Small Press, some University Press, and/or Titles of Limited Demand (excluding University Press Trade Editions / may be of any binding and include some spoken word audio)	0 - 21.0%
Please see notes below: (b), (c), and (d)	
Imported English & Non-English Language Editions	0%
Enhanced Service Program Please see note (e) below	0% plus \$4.95/unit
Spoken-Word Audio	45%
Board Books	21%
Novelty Items/Activity Books	21%
Special Programs such as PawPrints, Turtleback editions, Playaway Audio Editions	0-24%

- (b) Titles which receive minimal publisher discount will be invoiced at publisher's list price.
- (c) Represents publishers with limited sales volume, based upon a semi-annual review. These titles may be of any binding type or publisher of origin.
- (d) Represents individual titles which do not qualify for preferred stock status (based upon a quarterly re-view) and individual titles which qualify for preferred stock status, but have limited demand (calculated over a rolling 12 month period). These titles may be of any binding type or publisher of origin.
- (e) Titles where Baker & Taylor receives no discount from the publisher or prepayment is required by the publisher or publishers whose titles have limited demand and/or non-commercial publishers will be invoiced at list price plus \$4.95/unit service charge.

**Discount: Cataloging and Processing-Book  
Materials**

Barcode	\$0.30/label
Spine Label	\$0.30/label
MARC Records (download from Internet)	\$0.39/rec.
Mylar Jacket (loose)	\$0.89/unit
Mylar Jacket (glued)	\$0.99/unit
Mylar Jacket (taped)	\$1.19 /unit
3M Theft Protection	\$0.69/unit
Checkpoint Theft	\$0.69/unit
Plastic Lamination of Paperback Covers	Standard (10 mil): \$2.15/unit Poly (7mil): \$2.05/unit
Spoken Word Audio (Digital Media Processing, repackaging into upgraded case)	\$7.14/unit
RFID (tag and application)	\$0.49/unit
RFID Bundle (includes tag, application, and linking)	\$0.79/unit



## Discount: Audio Visual Products-All Libraries

<b>Product/Service</b>	<b>Discount/Price</b>
Music-compact discs	
25%	
DVD/Blu-ray Standard Unedited record	29.5% Cataloging \$0.90/record
Processing	
Remove shrink-wrap and security seals	\$0.70/unit
Digital Media Processing (includes removal of shrink-wrap and security devices, re-package in standard case, insertion of scanned publisher artwork, and one embedded label)	\$2.50/unit
Additional Embedded Labels	\$0.20/label
Hand Applied Labels	\$0.30/label
DVD/Blu-ray Bundle Processing (includes removal of shrink-wrap and security devices, re-package in upgraded DVD/Blu-ray cases as appropriate, insertion of scanned manufacturer cover artwork, two embedded labels per cover)	\$4.50/bundle
Component Options	
Disc Hub Label (Scannable or Eye-Readable)	\$0.30/label
Barcode Label	\$0.30/label
Custom Label	\$0.30/label
Label Protectors	\$0.30/label
Ownership Label	\$0.30/label
Spine Label	\$0.30/label
Theft Detection Device (select one)	
3M: DCD-2 (DVD, single sided)	\$2.00/unit
OR DCD-2 (Music CD)	
CheckPoint: Plain OR Date Due OR Simulated Barcode Label	\$.70/unit
RFID Application (includes B&T supplied tag and application)	\$0.49/unit
RFID Bundle (includes B&T supplied tag, application & linking)	\$0.89/unit

# Brodart Co. (Books, AV, and Automation)

Brodart provides adult and children's books, research and technical materials, and small press titles. They also offer Spanish titles.

- No minimum order requirement

To Order:

To set up an ordering account for books contact:

**Alicia Snarr, Library Services Consultant/Sales Representative**

Phone - 800.233.8467, ext. 6380

Email - [Alicia.Snarr@brodart.com](mailto:Alicia.Snarr@brodart.com)

**Mary Miller, Customer Care Associate**

Phone - 800.474.9802, ext. 6545

Email - [Mary.Miller@brodart.com](mailto:Mary.Miller@brodart.com)

Brodart Co. Books & Library Services

Order Department

500 Arch St.

Williamsport, PA 17701

Website: [www.bibz.com](http://www.bibz.com)

Phone: 800-474-9802

Fax: 800-999-6799

Email: [bookscs@brodart.com](mailto:bookscs@brodart.com)

Consumable Supplies and Durables/Furniture

Brodart Supplies & Furnishings

500 Arch Street

Williamsport, PA 17701

Phone: 800-820-4377

Fax: 800-283-6087

Website: [www.shopbrodart.com](http://www.shopbrodart.com)

## Discount:

Trade Hardcover Editions	45.5%
Non-Trade Hardcover & Paperback Editions (short discount)	11.0%
Publisher's Library Editions	22.0%
Single Reinforced Editions (school & library)	33.0%
Trade & Mass Market Paperbacks	40.0%
Spoken Word Audio	45.0%
Playaways	20.0%
Continuations Trade Hardcover Editions	42.0%
Continuations Non-Trade Hardcover & Paperback Editions	11.0%
Continuations Trade & Mass Market Paperback Editions	39.0%

- Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment will be discounted at the non-trade discount (11%) or invoiced at the publishers list price.

Physical Processing:

Barcode label	\$0.27
Theft Detection	\$0.58
Mylar jacket	\$0.74
Spine label	\$0.27
Property Stamp	\$0.22
Additional Label	\$0.27
RFID Tags	\$0.70

Cataloging & Processing Bundles

Starter	\$1.21
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Includes a full-level Starter MARC record with associated holdings tags and Brodart-supplied components for: One linked barcode, Mylar jacket or label protectors for books with no dust jacket, and spine label

Flex	\$2.90
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Includes a full-level Flex MARC record with some local customization and associated holdings tags and Brodart-supplied components for: One linked barcode, Mylar jacket or label protectors for books with no dust jacket, spine label, genre label, date stamp and property stamp

Compleat Shelf-Ready	Available upon request
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Includes a full-level Compleat MARC record customized to your specifications with associated holdings tag and Brodart-supplied components for: One linked barcode, Mylar jacket or label protectors for books with no dust jacket, spine label, genre label, date stamp and property stamp. A specific price will be determined based on final requirements.

Collection Development Services

Collection Builder	No charge
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Customized selection lists

FASTips	No charge
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Standing orders

TIPS, online	No charge
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Lists posted to your Bibz account

TIPS, Silver	No charge
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Standard specialty selection lists

TIPS, Diamond	Up to 3 profiles for \$100 monthly
Customized selection lists	Up to 8 profiles for \$200 monthly
	Up to 15 profiles for \$300 monthly

Reinforcement Services

BrodartGuard	\$2.30
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(Paperback reinforced with laminate)

BrodartConvert	\$4.50
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(Paperback conversion to hardcover)

<u>*Discounts For Consumable Supplies</u>	25%
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Free shipping on orders of consumables over \$75

<u>*Discounts For Furniture &amp; Durables</u>	18%
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\*\*Please use Discount Code CLiC24 when ordering Supplies and Furniture

# Ingram Library Services, LLC.

Ingram provides books, spoken word audio CDs, music CDs, pre-recorded DVDs/Blu-Ray, , and Playaways.

- Colorado libraries wishing to establish or maintenance an account should contact the Account Services Department at (800) 937-8200 to set-up or update an account under the contract for the **Colorado Cooperative Purchasing Agreement**.
  - Ingram accepts electronic ordering through ipage, via EDI (Electronic Data Interchange), and email attachment. Please send emails with attached orders to:  
ILS.orders@ingramcontent.com.
- Ingram offers processing and cataloging services for print products purchased through Ingram; contact your Account Service Coordinator.
- Net 30 days
- We are pleased to offer Ingram-paid freight from your designated primary distribution center on shipments of 15 units or more. We hold orders from your primary distribution center until a minimum quantity of 15 units is met. Shipments of 15 or more units from your secondary distribution center qualify for free freight, but we charge a flat \$6.00 shipping fee on shipments of fewer than 15 units. The flat fee amount and/or qualifying unit quantity is subject to change with notice.
- Ingram chooses the most cost-effective shipping method but uses UPS ground service to transport most Ingram goods. Ingram reserves the right to adjust distribution center designations to provide the most favorable service to your Library.
- Orders ship FOB Destination. Ingram defines FOB Destination as Ingram being responsible for the products until they are delivered to the library. Once the items have been delivered, liability lies with the receiving agency.
- When freight charges on an individual account surpass 2.5% of the account's expenditures, Ingram reserves the right to change the shipping settings under this offer. Changes to account settings, such as one warehouse for shipments or shipment timetables and order consolidation levels, are examples of such alterations. We work closely with the Library to ensure that any changes are in the best interests of both parties.
- Due to the impact of rising oil prices, Ingram has instituted a \$3.00 fuel surcharge. This charge is subject to change with notice. These charges will appear as a Shipping and Handling charge on your invoice.
- Ingram will set up accounts for School, Correctional and Specialty libraries to receive two shipments per purchase order. Any in-stock, non-processed book will ship within 24 - 48 hours of order entry. Any remaining titles will then be placed on backorder for a period specified by the Library. At the end of the backorder period, all books that have come into stock will ship, and any remaining titles will automatically cancel.
- Ingram requires no minimum quantity to accept orders, but we ask that Libraries build selection lists and consolidate orders to help control freight costs.
- Discounts and pricing will remain firm for the duration of the contract. Please note that Ingram establishes discounts from the current publisher list price, which publishers, not Ingram, set.
- There is NOT an annual spend limit commitment

**To Order:**

Phone Orders: Book and/or Audiovisual (800) 937-8200.

Email: [ILSCustomer.service@ingramcontent.com](mailto:ILSCustomer.service@ingramcontent.com)

ipage® Online: <https://ipage.ingramcontent.com>

**Contacts:**

Amy Sackett, Sr. Sales Representative

724-953-9807

[amy.sackett@ingramcontent.com](mailto:amy.sackett@ingramcontent.com)

Brandy Cain, Inside Sales Representative

615-213-5786

[brandy.cain@ingramcontent.com](mailto:brandy.cain@ingramcontent.com)

Customer Care

800-937-8200

[ILSCustomer.service@ingramcontent.com](mailto:ILSCustomer.service@ingramcontent.com)

(To set up an account for information on programs and services)

Credit Department: 800-937-8100

Technical Support: 800-937-7978

**Discounts:**

	<u>Public and Academic</u>	<u>School, Special &amp; Correctional</u>
Trade Hardcover	45.0%	42.6%
Trade Quality Paperbacks	39.0%	36.0%
Mass Market Paperbacks	36.0%	36.0%
Library Binding Editions	19.0%	21.0%
Graphic Novels	19.0%	19.0%
Short Discounted Titles	8.0-19.0%	8.0-19.0%
University Press	10.0%	10.0%
Spoken Word Audio-Trade	45.0%	45.0%
Spoken Word Audio-Non-Trade	5-35.0%	5-35.0%
DVD	28.0%	28.0%
Music	5-35.0%	5-35.0%
Net Titles	0% no service charge	

These contract discounts also apply to our Standing Order Programs.

## COLLECTION DEVELOPMENT SERVICES

Ingram's Collection Development team is comprised of 11 MLS-degreed librarians and manager, 4 long-term publishing industry expert administrators, and 1 data manager partway through her library degree. Our 10 librarians each have at least 3 years of public library experience, and the Collection Development team has almost 300 years of library and/or publishing experience combined. Members of the team have participated in local, state, and national library conferences and have presented on collection development, forthcoming books, selection tools, library marketing, Dewey versus BISAC organizational schema, library technology, handling difficult patrons, library staff development, and more.

Ingram offers a wide range of cutting-edge and comprehensive Collection Development services, branded as iCurate. They are grouped into five overarching services and feature the work of MLS-degreed librarians. Services include:

- *iCurate Coming Soon*: Forthcoming Monthly Title Subscription—**now free!**
- *iCurate Complimentary*: Curated Lists & Standing Order Programs
- *iCurate Core*: One-Time Gap Analysis
- *iCurate inClusive*: Diversity Audits Made Easy & Follow-Up Audits
- *iCurate Custom*: Ad Hoc Lists, Opening Day Collections, & Ongoing Curation

### Standing Order Programs

The Ingram Collection Development department curates, maintains, and manages 17 Standing Order Programs that help libraries easily track and order forthcoming titles from bestselling authors for all ages. They work diligently to bring you timely, relevant, quality resources, many of which, such as iCurate® Complimentary—our hand-selected High Interest Category Lists and Standing Order Programs—are free of charge. Programs include forthcoming titles from bestselling authors for all ages; Easy Reader series, Fiction, Nonfiction, and Graphic Novel series for all ages; Nonfiction and Travel Continuations; ReviewALERTSM Programs for Adult and Youth; mass market genre Fiction; a popular video Program; an awards & state lists Program; and Ingram's proprietary build-your-own Standing Order Program, iSelect®.

### INGRAM INDEMAND — ALTERNATIVE LEASE PLAN

Though Ingram Library Services believes book ownership to be a more cost-efficient collection development strategy in the long term for libraries, we understand the convenience of book lease programs. Librarians are busy people, after all. And regular, attentive weeding is a time-consuming responsibility. Enter InDemand, Ingram Library Services' lease alternative plan.

InDemand is unique in that it allows libraries to own every copy of each title they purchase, AND it provides an easy, reliable way for libraries to sunset extra copies when they no longer need them. By partnering with Thriftbooks and BetterWorldBooks, Ingram can offer the same benefits of books lease programs, like getting hot new titles in quantities libraries need—on time and into the hands of patrons—when demand is highest. All books purchased will receive Mylar and/or laminate covers, barcodes, and spine labels.

# MACKIN Educational Resources

Mackin offers books, non-print and digital library materials with custom cataloging and processing.

- All orders must reference CLiC or CLIC2 when placing an order
- Free standard ground shipping- ships 28-45 days after receipt of order
- No minimum order
- Free MackinVIA™ account for your digital purchases

## Colorado Consultant:

Andy Wills  
Phone: 701-404-0279  
Email: [andy.wills@mackin.com](mailto:andy.wills@mackin.com)

## To Order:

Online: [www.mackin.com](http://www.mackin.com)  
Email: [orders@mackin.com](mailto:orders@mackin.com)  
Phone: 800-245-9540  
Fax: 800-369-5490  
Mail: 3505 County Road 42 West  
Burnsville, MN 55306

## Discount:

<u>Item Type</u>	<u>Additional Discount off Mackin.com</u>
Print Books Library /Reinforced, Trade-Hardcover, Paperback, MackinBounds	8%
Multimedia DVDs, BluRay, audio/music CDs and MP3s	3%
eBooks	5%
Digital Audiobooks	5%

*Online curriculums, databases, makerspace products, streaming videos, and Playaways are excluded from additional discounts but are available at standard Mackin.com prices.*

Mackin offer free Cataloging, free processing options, and free shipping

## FREE Cataloging/Processing:

Complete MARC record (by email or download)  
One Barcode  
One Spine Label  
Mylar (on jacketed books)

# Midwest Tape

Midwest Tape offers audiovisual materials.

- Must mention membership in CLiC to receive discount
- No minimum order.
- Free freight for member libraries

To Order: Midwest Tape  
P.O Box 820  
Holland, OH 43528  
Phone: 800-875-2785  
Fax: 800-444-6645  
Email: [info@midwesttapes.com](mailto:info@midwesttapes.com)  
Website: [www.midwesttapes.com](http://www.midwesttapes.com)

Jeff Clark, Senior Account Executive  
Phone: 800-875-2785  
Email: [jclark@midwesttapes.com](mailto:jclark@midwesttapes.com)

Mark Hobrath, Account Executive  
Phone: 800-875-2785  
Email: [mhobrath@midwesttapes.com](mailto:mhobrath@midwesttapes.com)

## Discount:

Percents are off Manufacturer's Suggested Retail Price.

Discount will be reflected on website by registered members

25% DVD and Blu-ray DVD titles (includes all new releases and back catalog titles)

25% CD Music (includes all new release and back catalog titles and Universal Music titles)

0% Audiobooks are repackaged in a SoundSafe™ Case

20% Playaways

## Hoopla:

No long-term contracts/commitment

No Set-up, Platform, or Annual Fees or content transfer fees (for next generation hoopla content}

Can cancel service at any time with a 60 days written notice

Typically there is an initial 1-time request, that never expires, and goes toward circulations only. Waiver of that requirement.



# Scholastic Library Publishing, Inc.

Scholastic Library Publishing, Inc. (division of Scholastic Inc) creates quality educational materials and products for use in school and public libraries, including children's books, and technology-based products.

- Must mention that you are a member of CLiC
- No minimum order requirements
- Free shipping and handling on orders of \$350 or more. For orders less than \$350, there is a 5% charge.
- After receiving the purchase order-our delivery terms are: 10-14 days non library processed orders & 21-30 days library processed orders.
- When ordering include: title, ISBN, quantity, ship to & bill to information, and contact information

## To Order:

Scholastic Inc.  
PO Box 639852  
Cincinnati, OH 45263-9852  
Phone: 800-621-1115 xl  
Fax: 866-783-4361  
Email: slpservice@scholastic.com

Colleen Storiz  
Phone: 800-387-1437 x6325  
Fax: 877-242-5865  
Email: cstoriz@scholastic.com

## Discount:

### For Print

Reinforced Library Binding (Children's Press, Franklin Watts, Select Scholastic titles)  
30% off list price

Board Books (Children's Press)  
30% off list price

Free shipping and handling on orders of \$350 or more.  
For orders less than \$350, there is a 5% charge

***For Scholastic Library Publishing catalog orders only***

### For Digital

Scholastic Go, BookFlix, TrueFlix, ScienceFlix, Scholastic Teachables, Watch & Learn Library  
Please Contact Kira Zimmerman at CLiC coophelp@clicweb.org

# DEMCO, INC.

DEMCO provides supplies, furniture, equipment, personal and professional service support, ideas and how-to tips.

- Include discount code C3MP30 on all orders.
- **\$75 minimum order (after discount) for all terms to apply**
- Payment terms Net 30 days
- DEMCO, Inc. will pay regular FedEx Ground delivery service on all stock orders. Transportation will be prepaid and added to all drop-shipped orders, such as furniture and equipment. DEMCO provides good faith shipping estimates on all orders. Express shipping is not included.
- Discounts under this agreement cannot be used in conjunction with bids, sale catalogs, or some promotions and specials. In the event a sale price is lower than your discounted price, you will be given the best price.

## **Exclusions:**

Security products

Demco Software

littleBits products

Licensed Products including but not limited to: Dr. Seuss™, Pete the Cat, Eric Carle™, and Mo Willems

## **To Order:**

E-mail: [order@demco.com](mailto:order@demco.com)

Phone: 800-356-1200

Fax: 800-245-1329

Web: [www.demco.com](http://www.demco.com)

For large orders, or purchases over \$2,000, please contact the DEMCO Inside Sales Team toll-free 800-462-8709 or email [quote@demco.com](mailto:quote@demco.com). You may be eligible for special bid pricing.

## **Contact Information:**

Kristopher L Snow

Contracts Facilitator

866-558-9068

[contracts@demco.com](mailto:contracts@demco.com)

## **Discount:**

16% on library, office, and technology supplies (consumables)

5% on Learning Materials

5% on equipment (non-consumables)

5% on furniture under \$2,000

# K-Log

K-Log offers school and office furniture.

- To receive the discount, enter code: **CONTRACT-0311**
- No minimum order.
- All orders are shipped "F.O.B. Shipping"

All deliveries shall be Freight Prepaid and added to the invoice. Additional services such as Liftgate or Inside delivery will be added to the quote/invoice and are not included in the product pricing. Deliveries shall be made during member's regular hours. We encourage our customers to request a formal quote, including shipping, before placing an order.

To Order:

K-Log  
1224 27th Street  
Zion, IL 60099

Phone: 800-872-6611

Fax: 847-872-3728

Sales & Cust. Service: [info@k-log.com](mailto:info@k-log.com)

Website: [www.k-log.com](http://www.k-log.com)

Purchase Orders: [orders@k-log.com](mailto:orders@k-log.com)

Payments may be sent to:

K-Log, Inc.

PO Box 5

Zion, IL 60099

Fax: 847-872-3728

Email: [orders@k-log.com](mailto:orders@k-log.com)

## Discount:

Additional 5% off stated catalog and website prices

If the item has established quantity breaks, the 5% discount will be calculated from the quantity break price. Additional volume discounts may be available on larger orders, and are quoted on a per-project basis.

# The Library Store, Inc.

The Library Store provides library supplies, furniture, and equipment.

- Reference code # CLIC for discount at time of order. Please enter code in the “Bid or Coupon Code” box and press apply when ordering to receive the discount. Credit will not be given after order is done.
- Minimum order of \$100.00 to receive discount and free shipping on stock products
- Shipping charges will be prepaid and added to invoice for products shipping by Truck or Factory Direct
- Items from warehouse will ship within 48 hrs. (ARO) and arrive in 5-10 business days; items from manufacturer have various lead times, usually shipping within 1-12 weeks.
- All shipments must be inspected and signed for accordingly

## To Order:

The Library Store, Inc.  
301 E. South Street  
P.O. Box 964  
Tremont, IL 61568-0964

Customer Care  
Phone: 800-548-7204  
Fax: 800-320-7706  
Email: [customerservice@thelibrarystore.com](mailto:customerservice@thelibrarystore.com)  
Website: [www.thelibrarystore.com](http://www.thelibrarystore.com) with online order form

Sales Representative  
Shayla DuBois  
Phone: 800-548-7204 x7235  
Email: [bids@thelibrarystore.com](mailto:bids@thelibrarystore.com)

## Discount:

Depending on item 4- 77% off normal pricing. Average discount 10%.  
Some items excluded.

# Meescan

Meescan is a subscription-based self-checkout solution that is flexible enough to meet the needs of libraries of all kinds and sizes. Patrons can use the Meescan app for self-checkout on their personal devices or on small Meescan kiosks in the library.

This self-checkout solution supports EM, RFID, and passaround security, and works with any ILS that supports SIP2. Meescan also comes with a full suite of features at no extra cost, including wireless receipt printing, fee payments, Returns, and touchless kiosk mode.

- An annual Meescan license includes the use of the app on both patrons' personal devices and on any Meescan kiosks in the library. There are no additional fees for maintenance, as maintenance, warranty, and support are included in the license.
- Mention CLiC membership to receive discount.

## To Order:

To learn more about Meescan and begin the ordering process, request a quote, or book a demo.

Request a quote: <https://meescan.com/request-a-quote>

Book a demo: <http://www.meescan.com/request-a-demo>

## Contact:

Robyn Petrik  
Manager, Business Development  
#203 - 22320 Lougheed Hwy  
Maple Ridge, BC V2X 2T4

Phone: 1-888-510-7095 ext. 103  
Email: [robyn.petrik@meescan.com](mailto:robyn.petrik@meescan.com)  
Web: [www.meescan.com](http://www.meescan.com)

## Discount:

Member libraries of CLiC receive 10% off the cost of an annual Meescan license

# Prenax, Inc

Prenax provides subscription services for e-journals, online content, digital, e-books, databases, books, newspapers, memberships, loose-leaves, and multi-user licenses.

- Mention the Colorado Cooperative Purchasing Agreement for discount.
- Orders may be placed: by mail, phone, fax, or electronically using Prenax Online.
- For exact pricing, please submit the entire title list or representative title list for a no-obligation quote.
- Pricing will be FOB destination.
- No minimum order.
- Net 30-day payment.

## Contacts and Order Submittal Process:

### Quote Requests and Order Placements for Libraries:

Dolores Deneault

Business Development Manager

Address: Prenax, Inc., 10 Ferry St, Ste 137, Concord, NH 03301

Phone: 603-717-0383 603-410-2990

Email: [dolores.deneault@prenax.com](mailto:dolores.deneault@prenax.com)

Website: <https://www.prenax.com/en-us>

### Quote Requests and Order Placements for US Government:

Shelly Rogers

Senior VP of Operations

Address: Prenax, Inc., 10 Ferry St, Ste 137, Concord, NH 03301

Phone: 603-717-0383

Email: [shelly.rogers@prenax.com](mailto:shelly.rogers@prenax.com)

Website: <https://www.prenax.com/en-us>

## Details of what library orders should include:

- List of titles with publisher names
- ISSN numbers
- Number of users or subscribers
- Number of locations
- Address for each location

## Discount:

Prenax determines the service fee by the overall mix of titles and provided we receive your entire list and if there are only minor changes made and the CLiC discounted service fees range from -15% up to +3%. The actual service charge offered will depend on the final mix of titles. Service charge offer is all-inclusive for our dedicated and seasoned Customer Service Executive (CSE) and full use of Prenax Online.

# WT Cox Information Services

WT Cox provides periodicals, journals, and newspapers.

- Mention the **Colorado Cooperative Purchasing Agreement** for discount
- Orders may be placed by mail, phone, fax, or electronically using *CoxNet*
- For exact pricing, please submit entire title list for a no-obligation quote
- No minimum order
- Payment due upon receipt of invoice

## Contact Information:

Sales representative:

Didi Holden

Phone: 800-571-9554 x 259

Fax: 877-755-6274

Email: [didi@wtcox.com](mailto:didi@wtcox.com)

Customer Service for schools:

Karen Cashman

Phone: 800-571-9554 x 248

Fax: 877-755-6274

Email: [kcashman@wtcox.com](mailto:kcashman@wtcox.com)

Customer Service for libraries:

Dani Friedman

Phone: 800-571-9554 x 276

Fax: 877-755-6274

Email: [dfriedman@wtcox.com](mailto:dfriedman@wtcox.com)

**To Order:** Cox Subscriptions, Inc. dba WT Cox Information Services

Attn: Deana Ward

201 Village Road

Shallotte, NC 28470

Phone: 800-571-9554 x 201

Fax: 877-755-6274

Email: [orders@wtcox.com](mailto:orders@wtcox.com)

With each order include BILL TO and SHIP TO, title requested with quantity of each title and requested start date. Please provide complete information of contact to include phone, fax and email addresses.

## Discount:

Discount is offered based on the condition that WT Cox receives your list in its entirety with only minor changes such as additions, deletions, and/or quantity changes.

- 10-25% on discountable titles to Schools\*\*
- 6-20% on discountable titles to Public Libraries\*\*
- 0 to 6% service charge to Special Library/Academics
- 0 to 6% service charge to Community Colleges
- Special pricing for Journal Finder available.
- Contact Customer Service representative for exact pricing.

## Freight Terms

FOB Destination

These titles are considered non-discountable due to publisher restrictions. Included are the following:

Booklist

Library Journal

Mailbox titles

Reading Teacher

School Library Journal

Scholastic titles

Stone Soup

Teachers' Helpers

Time, Inc. titles

Weekly Readers

Newspapers

Memberships

Assorted Professional titles

Titles over \$100 are non-discountable

