The following library vendor discounts are available exclusively to Colorado libraries. Categories of discounts include Binding, Books and A/V Material, Equipment and Supplies, and Subscriptions. Instructions for obtaining these discounts are included with each vendor's listing below. We cannot address everything on these pages, so please contact the vendor directly with your questions and concerns.

All prices are good through **December 31, 2024**.

Libraries with high-volume orders should contact vendors to see if additional discounts are available.

The following table summarizes each discount. Please check the appropriate detail page for complete discounts and instructions.

Information about the bid process: Requests for proposals (RFPs) were sent out to vendors. Vendors selected offered the best discounts above their normal discounted prices.
<table>
<thead>
<tr>
<th>Company</th>
<th>Products</th>
<th>Discount</th>
<th>Discount Code</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Binding</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HF Group (Formerly Houchen Bindery)</td>
<td>Binds books, paperback, music scores, audio, offers pre-bound books, magazines</td>
<td>Varies Based on Service</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 3-4</td>
</tr>
<tr>
<td><strong>Books and Audio-Visual</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Baker &amp; Taylor</td>
<td>Books, AV, and music</td>
<td>Up to 45.2%</td>
<td>Colorado Cooperative Purchasing</td>
<td>Page 5-8</td>
</tr>
<tr>
<td>Brodart Books &amp; Automation</td>
<td>Adult and children's books, research and technical materials, and small press</td>
<td>Up to 45.3%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 9-10</td>
</tr>
<tr>
<td>Ingram Library Services</td>
<td>Books, spoken word CDs, DVDs</td>
<td>Up to 45%</td>
<td>Colorado Cooperative Purchasing Agreement</td>
<td>Page 11-13</td>
</tr>
<tr>
<td>Mackin Educational Resources</td>
<td>Books and materials for schools</td>
<td>3-6%</td>
<td>CLICCO</td>
<td>Page 14</td>
</tr>
<tr>
<td>Midwest Tape</td>
<td>Audiovisual materials</td>
<td>15% - 25%</td>
<td>CLiC</td>
<td>Page 15</td>
</tr>
<tr>
<td>Scholastic Library Publishing</td>
<td>Books and materials for schools</td>
<td>30%</td>
<td>Must mention CLiC member</td>
<td>Page 16</td>
</tr>
<tr>
<td><strong>Equipment and Supplies</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>DEMCO</td>
<td>Library, office &amp; computer supplies, promotional educational materials</td>
<td>5%-16%</td>
<td>C3MP30</td>
<td>Page 17</td>
</tr>
<tr>
<td>K-Log</td>
<td>School and office furniture</td>
<td>5%</td>
<td>CONTRACT-0311</td>
<td>Page 18</td>
</tr>
<tr>
<td>The Library Store</td>
<td>Supplies, furniture, and equipment</td>
<td>4- 77% off</td>
<td>CLiC</td>
<td>Page 19</td>
</tr>
<tr>
<td><strong>Subscription</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Meescan</td>
<td>Subscription-based self-checkout solution</td>
<td>10%</td>
<td>CLiC</td>
<td>Page 20</td>
</tr>
<tr>
<td>Prenax</td>
<td>Periodicals, journals, newspapers, and</td>
<td>-15% to 3% service fee</td>
<td>Colorado Cooperative Purchasing</td>
<td>Page 21</td>
</tr>
<tr>
<td>WT Cox Information Services</td>
<td>Periodicals, journals, and newspapers</td>
<td>Up to 15%</td>
<td>Colorado Cooperative Purchasing</td>
<td>Page 22</td>
</tr>
</tbody>
</table>
HF Group (Formerly Houchen Bindery)

Serving all of Colorado since 1977 with textbook, library, periodical, and newspaper binding and rebinding. HF Group-NE continues to be an industry leader in standard textbook rebinding as well as transforming new softcovers into hard covers to stretch your school’s budget and drastically extend the life of your book. HF Group-NE provides monthly pick-up and delivery service to the entire front range, so contact them for a schedule to help with any of your mid-year rebinding needs.

- Mention the Colorado Library Consortium Agreement for discount.
- Please check website for various binding information at www.houchenbindery.com
- With order, send any special instructions in writing.
- Freight-HF Group-Nebraska will pick up and delivery back in most cases. Please contact HF Group for quantities totals that are needed for pickup/ delivery.

To order:
Phone: 800-869-0420.
Contacts:
  Damon Osborne dosborne@hfgroup.com
  Danielle Kucera dkucera@hfgroup.com
Shipping address:
  HF Group-NE 340
  1st Street
  Utica, NE 68456
  Please make attention to Daniele or Damon.

Discounts:

Textbooks: It is HF Group-NE’s policy to use front cover and spines (T4C) with a plain back cover with ISBN barcode on all textbooks unless otherwise requested.

QTY 1 - 25 (per invoice)/ $19.50 per textbook
QTY 26- 50 (per invoice)/ $17.50 per textbook
QTY 51- 150 (per invoice)/ $16.50 per textbook
QTY 151- 400 (per invoice)/ $14.25 per textbook

**less than 10 copies of a single title will have a $2.00 upcharge. This upcharge is due to more labor needed to set up our machines for these smaller quantity titles.

Textbook Plus: Books that have a tight inner margin we can bind by hand to save maximum amount of inner margin. This is used only when necessary.
$18.50 per book for T4C
$18.50 per book for cloth cover

Class Novels: These would be identical paperback books in quantities of 10 or more. They will be converted into hard covers.
$13.90 per book
Library books: Digicover: we scan how cover arrives--we do not edit. Also, if there is no spine, we automatically make a spine. The upcharge to make a spine is $5.00.

Library price includes cloth covers & digicover (formerly realwraps, lamijacs, and 4 Color copy).

Up to 12” $18.65 per book

<table>
<thead>
<tr>
<th>Service</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Magazine/Music score up to 12”</td>
<td>$20.65</td>
</tr>
<tr>
<td>Thesis- spine stamping only</td>
<td>$23.75</td>
</tr>
<tr>
<td>Newspapers-tabloid size (up to 17”)</td>
<td>$130.00</td>
</tr>
<tr>
<td>Newspapers-full size (up to 23”)</td>
<td>$170.00</td>
</tr>
</tbody>
</table>

Additional services:

Picture Perfect (our graphic department can create graphic cover for a book that did not have one.) Call for quote.
For questions regarding this please contact Damon or Danielle

<table>
<thead>
<tr>
<th>Service</th>
<th>Additional charges</th>
</tr>
</thead>
<tbody>
<tr>
<td>Call Numbers</td>
<td>add $1.70 per line</td>
</tr>
<tr>
<td>Insert Tattletape</td>
<td>add $1.60 each</td>
</tr>
<tr>
<td>Extra Thickness over 2 ½”</td>
<td>add $5.00 per inch</td>
</tr>
<tr>
<td>Over 12”</td>
<td>add $5.00 per inch</td>
</tr>
<tr>
<td>Make a spine</td>
<td>add $5.00</td>
</tr>
<tr>
<td>Recase</td>
<td>add $11.00</td>
</tr>
<tr>
<td>Tyvek Pocket</td>
<td>add $11.00</td>
</tr>
<tr>
<td>Hourly Labor</td>
<td>add $20.00 per 15 minutes</td>
</tr>
</tbody>
</table>

*Products & Services requested, but not listed, will be billed at our List Price

Transportation/Handling                add $75.00 per invoice**
**if in our route distribution area and a minimum 50 books
**if hwy. fuel goes over $4 gallon, please add $10 to above T/H
***if hwy. fuel goes over $4.50-$5.50 gallon, please add an additional $10 to above T/H

MINIMUM CHARGE PER INVOICE $225.00

Individual or staff personal books can be bound using our basic standard method at $50.00 each. These will be checked in, handled, and billed separately from your facility's order (please send these boxed separately with complete information and contact information to Damon Osborne’s attention).

Please visit www.houchenbindery.com to view all methods of binding or call with any questions
Baker & Taylor (B&T)

B&T provides books, AV, music, and related cataloging and processing services.
- Include “Colorado Cooperative Purchasing Agreement” on your orders
- Discounts for Public Library, Academic Library, and Special Library/State Agency members
- Provide all products with Free Shipping. FOB Destination from a primary service center
- Personal staff orders will be charged shipping
- No minimum order
- Payment terms are net 30 days from date of invoice
- Special service discounts are available for cataloging, processing, and customized technical services – contact vendor for information
- Freight Terms
  Baker & Taylor will provide all products FOB Destination with Free Shipping from the primary service center in Momence, IL. A transportation surcharge of 1.0% per invoice total (excluding cataloging and processing fees) for books and spoken word audio materials will appear as a separate line item on each invoice. The maximum fee will be $25.00 per invoice. As a courtesy, Baker & Taylor will extend the discount plan to staff accounts (personal use), however, all staff account orders will be delivered FOB Shipping Point, Charge Shipping.

To Order:

Online Ordering (all products):
https://ts360.baker-taylor.com

Books & Spoken Word
Baker & Taylor
Attn: Ordering Dept
3584 Old Maysville Road
Commerce, GA 30529
orders@baker-taylor.com
Phone: 800-775-1100
Fax: 800-775-7480
www.baker-taylor.com

DVD and Music CDs
Baker & Taylor
2810 Coliseum Centre Drive, Suite 300
Charlotte, NC 28217
dan.metro@baker-taylor.com
Phone: 800-775-2600
Fax: 888-285-8922
www.baker-taylor.com

Contact:

Customer Service
Book/Spoken Word Audio
Anita Glover
800-775-1200 x2767
Anita.glover@baker-taylor.com

Dan.metro@baker-taylor.com

Sales Staff
Public Library Sales Consultant
Jean Johnson
800-775-7930 x1039
Jean.Johnson@baker-taylor.com

DVD/Blu-Ray/Music CD
Dan Metro
800-775-3300 x2097
## Discount: Materials

<table>
<thead>
<tr>
<th>Material</th>
<th>Discount (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adult &amp; Juvenile Hardcover Trade Editions</td>
<td>45.5%</td>
</tr>
<tr>
<td>Adult &amp; Juvenile Quality Paperback Editions</td>
<td>40%</td>
</tr>
<tr>
<td>Mass Market Paperback Editions</td>
<td>40%</td>
</tr>
<tr>
<td>Single Edition Reinforced (Juvenile)</td>
<td>21%</td>
</tr>
<tr>
<td>Publisher’s Library Edition (Juvenile)</td>
<td>21%</td>
</tr>
<tr>
<td>University Press Trade Ed.</td>
<td>10%</td>
</tr>
<tr>
<td>(may be of any binding and include some spoken word audio)</td>
<td></td>
</tr>
<tr>
<td>Text, Technical, Reference, Professional, Medical, Small Press, some University Press, and/or Titles of Limited Demand</td>
<td>0 – 21.0%</td>
</tr>
<tr>
<td>(excluding University Press Trade Editions / may be of any binding and include some spoken word audio)</td>
<td></td>
</tr>
<tr>
<td>Please see notes below: (b), (c), and (d)</td>
<td></td>
</tr>
<tr>
<td>Imported English &amp; Non-English Language Editions</td>
<td>0%</td>
</tr>
<tr>
<td>Enhanced Service Program</td>
<td>0% plus $4.95/unit</td>
</tr>
<tr>
<td>Please see note (e) below</td>
<td></td>
</tr>
<tr>
<td>Spoken-Word Audio</td>
<td>45%</td>
</tr>
<tr>
<td>Board Books</td>
<td>21%</td>
</tr>
<tr>
<td>Novelty Items/Activity Books</td>
<td>21%</td>
</tr>
<tr>
<td>Special Programs such as PawPrints, Turtleback editions, Playaway Audio Editions</td>
<td>0-24%</td>
</tr>
</tbody>
</table>

- **(b)** Titles which receive minimal publisher discount will be invoiced at publisher’s list price.
- **(c)** Represents publishers with limited sales volume, based upon a semi-annual review. These titles may be of any binding type or publisher of origin.
- **(d)** Represents individual titles which do not qualify for preferred stock status (based upon a quarterly re-view) and individual titles which qualify for preferred stock status, but have limited demand (calculated over a rolling 12 month period). These titles may be of any binding type or publisher of origin.
- **(e)** Titles where Baker & Taylor receives no discount from the publisher or prepayment is required by the publisher or publishers whose titles have limited demand and/or non-commercial publishers will be invoiced at list price plus $4.95/unit service charge.
### Discount: Cataloging and Processing-Book Materials

<table>
<thead>
<tr>
<th>Item</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Barcode</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Spine Label</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>MARC Records (download from Internet)</td>
<td>$0.39/rec.</td>
</tr>
<tr>
<td>Mylar Jacket (loose)</td>
<td>$0.89/unit</td>
</tr>
<tr>
<td>Mylar Jacket (glued)</td>
<td>$0.99/unit</td>
</tr>
<tr>
<td>Mylar Jacket (taped)</td>
<td>$1.19/unit</td>
</tr>
<tr>
<td>3M Theft Protection</td>
<td>$0.69/unit</td>
</tr>
<tr>
<td>Checkpoint Theft</td>
<td>$0.69/unit</td>
</tr>
<tr>
<td>Plastic Lamination of Paperback Covers</td>
<td></td>
</tr>
<tr>
<td>Standard (10 mil)</td>
<td>$2.15/unit</td>
</tr>
<tr>
<td>Poly (7mil)</td>
<td>$2.05/unit</td>
</tr>
<tr>
<td>Spoken Word Audio</td>
<td>$7.14/unit</td>
</tr>
<tr>
<td>(Digital Media Processing, repackaging into upgraded case)</td>
<td></td>
</tr>
<tr>
<td>RFID (tag and application)</td>
<td>$0.49/unit</td>
</tr>
<tr>
<td>RFID Bundle</td>
<td>$0.79/unit</td>
</tr>
<tr>
<td>(includes tag, application, and linking)</td>
<td></td>
</tr>
</tbody>
</table>
Discount: Audio Visual Products-All Libraries

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Discount/Price</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Product/Service</strong></td>
<td><strong>Discount/Price</strong></td>
</tr>
<tr>
<td>Music-compact discs</td>
<td>25%</td>
</tr>
<tr>
<td>DVD/Blu-ray</td>
<td>29.5% Cataloging</td>
</tr>
<tr>
<td>Standard Unedited record</td>
<td>$0.90/record</td>
</tr>
<tr>
<td><strong>Processing</strong></td>
<td></td>
</tr>
<tr>
<td>Remove shrink-wrap and security seals</td>
<td>$0.70/unit</td>
</tr>
<tr>
<td><strong>Digital Media Processing</strong></td>
<td>$2.50/unit</td>
</tr>
<tr>
<td>(includes removal of shrink-wrap and security devices, re-package in standard case, insertion of scanned publisher artwork, and one embedded label)</td>
<td></td>
</tr>
<tr>
<td>Additional Embedded Labels</td>
<td>$0.20/label</td>
</tr>
<tr>
<td>Hand Applied Labels</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>DVD/Blu-ray Bundle Processing</td>
<td>$4.50/bundle</td>
</tr>
<tr>
<td>(includes removal of shrink-wrap and security devices, re-package in upgraded DVD/Blu-ray cases as appropriate, insertion of scanned manufacturer cover artwork, two embedded labels per cover)</td>
<td></td>
</tr>
<tr>
<td><strong>Component Options</strong></td>
<td></td>
</tr>
<tr>
<td>Disc Hub Label (Scannable or Eye-Readable)</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Barcode Label</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Custom Label</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Label Protectors</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Ownership Label</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Spine Label</td>
<td>$0.30/label</td>
</tr>
<tr>
<td>Theft Detection Device (select one)</td>
<td></td>
</tr>
<tr>
<td>3M: DCD-2 (DVD, single sided)</td>
<td>$2.00/unit</td>
</tr>
<tr>
<td>OR DCD-2 (Music CD)</td>
<td></td>
</tr>
<tr>
<td>CheckPoint: Plain OR Date Due</td>
<td>$.70/unit</td>
</tr>
<tr>
<td>OR Simulated Barcode Label</td>
<td></td>
</tr>
<tr>
<td>RFID Application</td>
<td>$0.49/unit</td>
</tr>
<tr>
<td>(includes B&amp;T supplied tag and application)</td>
<td></td>
</tr>
<tr>
<td>RFID Bundle</td>
<td>$0.89/unit</td>
</tr>
<tr>
<td>(includes B&amp;T supplied tag, application &amp; linking)</td>
<td></td>
</tr>
</tbody>
</table>
Brodart Co. (Books, AV, and Automation)

Brodart provides adult and children's books, research and technical materials, and small press titles. They also offer Spanish titles.

- No minimum order requirement

To Order:

To set up an ordering account for books contact:

**Alicia Snarr, Library Services Consultant/Sales Representative**

Phone - 800.233.8467, ext. 6380  
Email - Alicia.Snarr@brodart.com

**Mary Miller, Customer Care Associate**  
Phone – 800.474.9802, ext. 6545  
Email – [Mary.Miller@brodart.com](mailto:Mary.Miller@brodart.com)

Brodart Co. Books & Library Services  
Order Department  
500 Arch St.  
Williamsport, PA 17701  
Website: [www.bibz.com](http://www.bibz.com)

Consumable Supplies and Durables/Furniture  
Brodart Supplies & Furnishings  
500 Arch Street  
Williamsport, PA 17701  
Website: [www.shopbrodart.com](http://www.shopbrodart.com)

**Discount:**

- Trade Hardcover Editions 45.5%  
- Non-Trade Hardcover & Paperback Editions 11.0%  
- Publisher's Library Editions 22.0%  
- Single Reinforced Editions 33.0%  
- Trade & Mass Market Paperbacks 40.0%  
- Spoken Word Audio 45.0%  
- Playaways 20.0%  
- Continuations Trade Hardcover Editions 42.0%  
- Continuations Non-Trade Hardcover & Paperback Editions 11.0%  
- Continuations Trade & Mass Market Paperback Editions 39.0%

- Hardcover and paperback titles on which Brodart receives minimal or no discount and/or the publisher requires prepayment will be discounted at the non-trade discount (11%) or invoiced at the publisher's list price.
### Physical Processing:
- Barcode label $0.27
- Theft Detection $0.58
- Mylar jacket $0.74
- Spine label $0.27
- Property Stamp $0.22
- Additional Label $0.27
- RFID Tags $0.70

### Cataloging & Processing Bundles

<table>
<thead>
<tr>
<th>Bundle</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Starter</td>
<td>$1.21</td>
</tr>
<tr>
<td>Flex</td>
<td>$2.90</td>
</tr>
<tr>
<td>Compleat Shelf-Ready</td>
<td>Available upon request</td>
</tr>
</tbody>
</table>

- **Starter** includes a full-level Starter MARC record with associated holdings tags and Brodart-supplied components for: One linked barcode, Mylar jacket or label protectors for books with no dust jacket, and spine label.
- **Flex** includes a full-level Flex MARC record with some local customization and associated holdings tags and Brodart-supplied components for: One linked barcode, Mylar jacket or label protectors for books with no dust jacket, spine label, genre label, date stamp and property stamp.
- **Compleat Shelf-Ready** includes a full-level Compleat MARC record customized to your specifications with associated holdings tag and Brodart-supplied components for: One linked barcode, Mylar jacket or label protectors for books with no dust jacket, spine label, genre label, date stamp and property stamp. A specific price will be determined based on final requirements.

### Collection Development Services

- **Collection Builder** No charge
- **FASTips** No charge
- **TIPS, online** No charge
- **TIPS, Silver** No charge
- **TIPS, Diamond**
  - Customized selection lists
  - Up to 3 profiles for $100 monthly
  - Up to 8 profiles for $200 monthly
  - Up to 15 profiles for $300 monthly

### Reinforcement Services

- **BrodartGuard** $2.30
  - (Paperback reinforced with laminate)
- **BrodartConvert** $4.50
  - (Paperback conversion to hardcover)

### Discounts

- **For Consumable Supplies**: 25%
  - Free shipping on orders of consumables over $75
- **For Furniture & Durables**: 18%

**Please use Discount Code CLiC24 when ordering Supplies and Furniture**
Ingram Library Services, LLC.

Ingram provides books, spoken word audio CDs, music CDs, pre-recorded DVDs/Blu-Ray, and Playaways.

- Colorado libraries wishing to establish or maintain an account should contact the Account Services Department at (800) 937-8200 to set-up or update an account under the contract for the Colorado Cooperative Purchasing Agreement.
  - Ingram accepts electronic ordering through ipage, via EDI (Electronic Data Interchange), and email attachment. Please send emails with attached orders to: ILS.orders@ingramcontent.com.
  - Ingram offers processing and cataloging services for print products purchased through Ingram; contact your Account Service Coordinator.

- Net 30 days
- We are pleased to offer Ingram-paid freight from your designated primary distribution center on shipments of 15 units or more. We hold orders from your primary distribution center until a minimum quantity of 15 units is met. Shipments of 15 or more units from your secondary distribution center qualify for free freight, but we charge a flat $6.00 shipping fee on shipments of fewer than 15 units. The flat fee amount and/or qualifying unit quantity is subject to change with notice.
- Ingram chooses the most cost-effective shipping method but uses UPS ground service to transport most Ingram goods. Ingram reserves the right to adjust distribution center designations to provide the most favorable service to your Library.
- Orders ship FOB Destination. Ingram defines FOB Destination as Ingram being responsible for the products until they are delivered to the library. Once the items have been delivered, liability lies with the receiving agency.
- When freight charges on an individual account surpass 2.5% of the account's expenditures, Ingram reserves the right to change the shipping settings under this offer. Changes to account settings, such as one warehouse for shipments or shipment timetables and order consolidation levels, are examples of such alterations. We work closely with the Library to ensure that any changes are in the best interests of both parties.
- Due to the impact of rising oil prices, Ingram has instituted a $3.00 fuel surcharge. This charge is subject to change with notice. These charges will appear as a Shipping and Handling charge on your invoice.
- Ingram will set up accounts for School, Correctional and Specialty libraries to receive two shipments per purchase order. Any in-stock, non-processed book will ship within 24-48 hours of order entry. Any remaining titles will then be placed on backorder for a period specified by the Library. At the end of the backorder period, all books that have come into stock will ship, and any remaining titles will automatically cancel.
- Ingram requires no minimum quantity to accept orders, but we ask that Libraries build selection lists and consolidate orders to help control freight costs.
- Discounts and pricing will remain firm for the duration of the contract. Please note that Ingram establishes discounts from the current publisher list price, which publishers, not Ingram, set.
- There is NOT an annual spend limit commitment
To Order:

Phone Orders: Book and/or Audiovisual (800) 937-8200.
Email: ILSCustomer.service@ingramcontent.com
ipage® Online: https://ipage.ingramcontent.com

Contacts:

Amy Sackett, Sr. Sales Representative  
724-953-9807  
amy.sackett@ingramcontent.com

Brandy Cain, Inside Sales Representative  
615-213-5786 
brandy.cain@ingramcontent.com

Customer Care  
800-937-8200  
ILSCustomer.service@ingramcontent.com  
(To set up an account for information on programs and services)

Credit Department: 800-937-8100
Technical Support: 800-937-7978

Discounts:

<table>
<thead>
<tr>
<th></th>
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<td>Trade Hardcover</td>
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<td>Trade Quality Paperbacks</td>
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<td>Graphic Novels</td>
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<tr>
<td>Music</td>
<td>5-35.0%</td>
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Net Titles 0% no service charge

These contract discounts also apply to our Standing Order Programs.
COLLECTION DEVELOPMENT SERVICES

Ingram's Collection Development team is comprised of 11 MLS-degreed librarians and manager, 4 long-term publishing industry expert administrators, and 1 data manager partway through her library degree. Our 10 librarians each have at least 3 years of public library experience, and the Collection Development team has almost 300 years of library and/or publishing experience combined. Members of the team have participated in local, state, and national library conferences and have presented on collection development, forthcoming books, selection tools, library marketing, Dewey versus BISAC organizational schema, library technology, handling difficult patrons, library staff development, and more.

Ingram offers a wide range of cutting-edge and comprehensive Collection Development services, branded as iCurate. They are grouped into five overarching services and feature the work of MLS-degreed librarians. Services include:

- **iCurate Coming Soon**: Forthcoming Monthly Title Subscription—**now free!**
- **iCurate Complimentary**: Curated Lists & Standing Order Programs
- **iCurate Core**: One-Time Gap Analysis
- **iCurate Inclusive**: Diversity Audits Made Easy & Follow-Up Audits
- **iCurate Custom**: Ad Hoc Lists, Opening Day Collections, & Ongoing Curation

**Standing Order Programs**

The Ingram Collection Development department curates, maintains, and manages 17 Standing Order Programs that help libraries easily track and order forthcoming titles from bestselling authors for all ages. They work diligently to bring you timely, relevant, quality resources, many of which, such as iCurate® Complimentary—our hand-selected High Interest Category Lists and Standing Order Programs—are free of charge. Programs include forthcoming titles from bestselling authors for all ages; Easy Reader series, Fiction, Nonfiction, and Graphic Novel series for all ages; Nonfiction and Travel Continuations; ReviewALERTSM Programs for Adult and Youth; mass market genre Fiction; a popular video Program; an awards & state lists Program; and Ingram’s proprietary build-your-own Standing Order Program, iSelect®.

**INGRAM INDEMAND — ALTERNATIVE LEASE PLAN**

Though Ingram Library Services believes book ownership to be a more cost-efficient collection development strategy in the long term for libraries, we understand the convenience of book lease programs. Librarians are busy people, after all. And regular, attentive weeding is a time-consuming responsibility. Enter InDemand, Ingram Library Services’ lease alternative plan.

InDemand is unique in that it allows libraries to own every copy of each title they purchase, AND it provides an easy, reliable way for libraries to sunset extra copies when they no longer need them. By partnering with Thriftbooks and BetterWorldBooks, Ingram can offer the same benefits of books lease programs, like getting hot new titles in quantities libraries need—on time and into the hands of patrons—when demand is highest. All books purchased will receive Mylar and/or laminate covers, barcodes, and spine labels.
MACKIN Educational Resources

Mackin offers books, non-print and digital library materials with custom cataloging and processing.

- All orders must reference CLiC or CLIC2 when placing an order
- Free standard ground shipping- ships 28-45 days after receipt of order
- No minimum order
- Free MackinVIATM account for your digital purchases

Colorado Consultant:

Andy Wills  
Phone: 701-404-0279  
Email: andy.wills@mackin.com

To Order:

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Email: orders@mackin.com  
Phone: 800-245-9540  
Fax: 800-369-5490  
Mail: 3505 County Road 42 West  
Burnsville, MN 55306

Discount:

<table>
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<th>Item Type</th>
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<tr>
<td>Multimedia</td>
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<tr>
<td>DVDs, BluRay, audio/music CDs and MP3s</td>
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<tr>
<td>eBooks</td>
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<tr>
<td>Digital Audiobooks</td>
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*Online curriculums, databases, makerspace products, streaming videos, and Playaways are excluded from additional discounts but are available at standard Mackin.com prices.*

Mackin offer free Cataloging, free processing options, and free shipping

FREE Cataloging/Processing:

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- One Barcode
- One Spine Label
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- Free freight for member libraries

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Fax: 800-444-6645
Email: info@midwesttapes.com
Website: www.midwesttapes.com

Jeff Clark, Senior Account Executive
Phone: 800-875-2785
Email: jclark@midwesttapes.com

Mark Hobrath, Account Executive
Phone: 800-875-2785
Email: mhobrath@midwesttapes.com

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Percents are off Manufacturer's Suggested Retail Price.
Discount will be reflected on website by registered members
25% DVD and Blu-ray DVD titles (includes all new releases and back catalog titles)
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0% Audiobooks are repackaged in a SoundSafe™ Case
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No Set-up, Platform, or Annual Fees or content transfer fees (for next generation hoopla content)
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Typically there is an initial 1-time request, that never expires, and goes toward circulations only. Waiver of that requirement.
Scholastic Library Publishing, Inc.

Scholastic Library Publishing, Inc. (division of Scholastic Inc) creates quality educational materials and products for use in school and public libraries, including children’s books, and technology-based products.

- Must mention that you are a member of CLiC
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- Free shipping and handling on orders of $350 or more. For orders less than $350, there is a 5% charge.
- After receiving the purchase order-our delivery terms are: 10-14 days non library processed orders & 21-30 days library processed orders.
- When ordering include: title, ISBN, quantity, ship to & bill to information, and contact information

To Order:

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   Cincinnati, OH 45263-9852
   Phone: 800-621-1115 xl
   Fax: 866-783-4361
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   Fax: 877-242-5865
   Email: cstoriz@scholastic.com

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- Include discount code C3MP30 on all orders.
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- DEMCO, Inc. will pay regular FedEx Ground delivery service on all stock orders. Transportation will be prepaid and added to all drop-shipped orders, such as furniture and equipment. DEMCO provides good faith shipping estimates on all orders. Express shipping is not included.
- Discounts under this agreement cannot be used in conjunction with bids, sale catalogs, or some promotions and specials. In the event a sale price is lower than your discounted price, you will be given the best price.

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- littleBits products
- Licensed Products including but not limited to: Dr. Seuss™, Pete the Cat, Eric Carle™, and Mo Willems

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- Fax: 800-245-1329
- Web: [www.demco.com](http://www.demco.com)

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**Contact Information:**
- Kristopher L Snow
  - Contracts Facilitator
  - 866-558-9068
  - contracts@demco.com

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- 5% on Learning Materials
- 5% on equipment (non-consumables)
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- No minimum order.
- All orders are shipped “F.O.B. Shipping

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Zion, IL 60099

Phone: 800-872-6611
Fax: 847-872-3728
Sales & Cust. Service: info@k-log.com
Website: [www.k-log.com](http://www.k-log.com)
Purchase Orders: orders@k-log.com

Payments may be sent to:

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PO Box 5
Zion, IL 60099
Fax: 847-872-3728
Email: orders@k-log.com

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The Library Store, Inc.

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- Reference code # CLIC for discount at time of order. Please enter code in the “Bid or Coupon Code” box and press apply when ordering to receive the discount. Credit will not be given after order is done.
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- All shipments must be inspected and signed for accordingly

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The Library Store, Inc.
301 E. South Street
P.O. Box 964
Tremont, IL 61568-0964

Customer Care
Phone: 800-548-7204
Fax: 800-320-7706
Email: customerservice@thelibrarystore.com
Website: www.thelibrarystore.com with online order form

Sales Representative
Shayla DuBois
Phone: 800-548-7204 x7235
Email: bids@thelibrarystore.com

Discount:
Depending on item 4- 77% off normal pricing. Average discount 10%.
Some items excluded.
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Meescan is a subscription-based self-checkout solution that is flexible enough to meet the needs of libraries of all kinds and sizes. Patrons can use the Meescan app for self-checkout on their personal devices or on small Meescan kiosks in the library. This self-checkout solution supports EM, RIFD, and passaround security, and works with any ILS that supports SIP2. Meescan also comes with a full suite of features at no extra cost, including wireless receipt printing, fee payments, Returns, and touchless kiosk mode.

- An annual Meescan license includes the use of the app on both patrons’ personal devices and on any Meescan kiosks in the library. There are no additional fees for maintenance, as maintenance, warranty, and support are included in the license.
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To Order:

To learn more about Meescan and begin the ordering process, request a quote, or book a demo. Request a quote: [https://meescan.com/request-a-quote](https://meescan.com/request-a-quote)
Book a demo: [http://www.meescan.com/request-a-demo](http://www.meescan.com/request-a-demo)

Contact:

<table>
<thead>
<tr>
<th>Robyn Petrik</th>
<th>Phone: 1-888-510-7095 ext. 103</th>
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</thead>
<tbody>
<tr>
<td>Manager, Business Development</td>
<td>Email: <a href="mailto:robyn.petrik@meescan.com">robyn.petrik@meescan.com</a></td>
</tr>
</tbody>
</table>
#203 - 22320 Lougheed Hwy     | Web: www.meescan.com           |
Maple Ridge, BC V2X 2T4

Discount:

Member libraries of CLiC receive 10% off the cost of an annual Meescan license
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Prenax provides subscription services for e-journals, online content, digital, e-books, databases, books, newspapers, memberships, loose-leafs, and multi-user licenses.

- Mention the Colorado Cooperative Purchasing Agreement for discount.
- Orders may be placed: by mail, phone, fax, or electronically using Prenax Online.
- For exact pricing, please submit the entire title list or representative title list for a no-obligation quote.
- Pricing will be FOB destination.
- No minimum order.
- Net 30-day payment.

Contacts and Order Submittal Process:

**Quote Requests and Order Placements for Libraries:**
- Dolores Deneault
  - Business Development Manager
  - Address: Prenax, Inc., 10 Ferry St, Ste 137, Concord, NH 03301
  - Phone: 603-717-0383 603-410-2990
  - Email: dolores.deneault@prenax.com
  - Website: [https://www.prenax.com/en-us](https://www.prenax.com/en-us)

**Quote Requests and Order Placements for US Government:**
- Shelly Rogers
  - Senior VP of Operations
  - Address: Prenax, Inc., 10 Ferry St, Ste 137, Concord, NH 03301
  - Phone: 603-717-0383
  - Email: shelly.rogers@prenax.com
  - Website: [https://www.prenax.com/en-us](https://www.prenax.com/en-us)

Details of what library orders should include:
- List of titles with publisher names
- ISSN numbers
- Number of users or subscribers
- Number of locations
- Address for each location

Discount:

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WT Cox provides periodicals, journals, and newspapers.

- Mention the **Colorado Cooperative Purchasing Agreement** for discount
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- For exact pricing, please submit entire title list for a no-obligation quote
- No minimum order
- Payment due upon receipt of invoice

**Contact Information:**

Sales representative: Customer Service for schools: Customer Service for libraries:
Didi Holden Karen Cashman Dani Friedman
Phone: 800-571-9554 x 259 Phone: 800-571-9554 x 248 Phone: 800-571-9554 x 276
Fax: 877-755-6274 Fax: 877-755-6274 Fax: 877-755-6274
Email: didi@wtcox.com Email: kcashman@wtcox.com Email: dfriedman@wtcox.com

**To Order:** Cox Subscriptions, Inc. dba WT Cox Information Services
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201 Village Road
Shallotte, NC 28470
Phone: 800-571-9554 x 201
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With each order include BILL TO and SHIP TO, title requested with quantity of each title and requested start date. Please provide complete information of contact to include phone, fax and email addresses.

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Weekly Readers

**Reading Teacher**

Newspapers

**School Library Journal**

Memberships

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